

**TRAINING PROGRAMME UNDER AGRICLINICS AND AGRIBUSINESS CENTER SCHEME
FAMILY FARMING PRODUCER COMPANY, "KRUSHILAM", AC&ABC CENTRE KOLHAPUR, MAHARASHTRA**

(Batch No. 26)

Training Period- 14/02/2026 To 30/03/2026

T. P. No. – 3175

TIME-TABLE

Day	Date	Session - I (9.30 am-11 am)	Session - II (11.30 am-1 pm)	Session - III (2 pm-3.30 pm)	Session - IV (4 pm-5.30 pm)
1	14/02/2026	<ul style="list-style-type: none"> • Registration • Inauguration • Video on Agripreneurs 	Induction and Orientation: <ul style="list-style-type: none"> • AC&ABC Scheme & use of www.agriclinics.net • MANAGE activities, GOI Scheme Overview 	Agro ecological zone in India: <ul style="list-style-type: none"> • Introduction of agro-ecological zone in India • Zone-wise group discussion on major crops and practices 	ICT: <ul style="list-style-type: none"> • MS- WORD • Internet Access
		Mr. Shrikant Patil. (Programme Co-Ordinator) B.Sc. Agri Exp-5 Yrs		Mr. Changdev Gaikwad (Asst Principal RAMETI) M.Sc. agronomy Exp-6Yrs, OR Any Available	Mr Ajitsinh A Patil, BE Computer & MANAGMENT Eng. 7Yrs, OR Any Available
2	15/02/2026	Interpersonal Relation: <ul style="list-style-type: none"> • Introductions to Interpersonal Relations • Analysis Relations of different ego states • Analysis of transactions, • Analysis of life position 	Leadership: <ul style="list-style-type: none"> • Introduction to Leadership • Leadership Power • Leadership Styles • Leadership in administration. 	Communication: <ul style="list-style-type: none"> • Introduction to communication • Flow of Communication Listening • Barriers of Communication & How to overcome Barriers of communication 	ICT: <ul style="list-style-type: none"> • MS-WORD • Internet
		Mr. R.S. Khaire M.A B.Ed. (Motivational Speaker) 16Yrs, OR Any Available		Mr. Udaykumar Joshi. Freelancer Guest Speaker 28 Yrs, OR Any Available	Mr. Subedh Mohite (MCA) Software Eng. 7Yrs, OR Any Available

3	16/02/2026	Homework, Assignment, Reading and Personal Work			
4	17/02/2026	Stress Management: <ul style="list-style-type: none"> • Introduction to Stress • Causes of Stress Impact & Management of stress	Group Dynamics: <ul style="list-style-type: none"> • Importance of groups in organization and team • Interactions in group • Team Building Decision Taking Interactions with the Team. How to build a good team?	Marketing and Hazards / risk Management: <ul style="list-style-type: none"> • Introduction to risk & Conflict in various enterprises Managing Risk & Conflict	Time Management: <ul style="list-style-type: none"> • Time as a Resource • Identify important Time Wasters • Individual Time management styles Techniques for better management
		Mr. Mayuresh Chougule, (MBA, Marketing, Corporate Trainer). 02Yrs, OR Any Available		Mr. Tejas Sawant. (MBA, Vivekanand College Kolhapur) Eng. 10Yrs, OR Any Available	
5	18/02/2026	Interaction with successful agri-preneurs (at least 4) from different sectors- reflecting on their success 1. Mr. Akshay Patil (Tissue Culture), 2. Mr. Rushikesh Bhosale (Corrugated Box Making), 3. Ms. Shailesh Shinde (Agro Rural Industry), 4. Mr. Shivaji Shinde (Dairy Farm), OR Any Available			
6	19/02/2026	Small enterprises Management: <ul style="list-style-type: none"> • Small enterprise management SWOAT Analysis Book keeping process	Personal value and ethics: Ethics in Business	Planning in Extension: Preparation and operationalization of Strategic Research Extension plan (SREP)	Writing Skills: <ul style="list-style-type: none"> • Writing, reading & oral • Communication skill News Papers/agriculture Magazines
		Mr. Laxmikant Katti Retired Banker 25Yrs, OR Any Available		Mrs. Vrushali V Patil M.Sc. Agri. Extension Exp 10 Yrs, OR Any Available	
7	20/02/2026	Design Strategy: <ul style="list-style-type: none"> • Design thinking for business strategy and entrepreneurship 	Challenges in business: Enterprise Development Challenges and mitigation Strategies	Introduction of Entrepreneurship: <ul style="list-style-type: none"> • Basics of Social / Inclusive entrepreneurship (Case studies) 	Introduction to rule/regulation: <ul style="list-style-type: none"> • Acts, Rules and Regulations related to Agricultural • GST, Income Tax returns Agriculture Land Revenue Records

		Mr. Maruti Mali. Owner Brahma Business MBA 18Yrs, OR Any Available		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri Exp-5 Yrs, OR Any Available	Mr. Swapnil Rajhaunce (C.A.) 5Yrs. OR Any Available
8	21/02/2026	Soils: <ul style="list-style-type: none"> • Soil types and their management • Soil sampling • Soil and water testing advisory 	Package of Practices: <ul style="list-style-type: none"> • Major crops (agriculture) of the area and post-harvest Technology 	Horticulture: <ul style="list-style-type: none"> • Package of Practices of major vegetables, Fruits, Flowers, Cash crop, Medicinal And Aromatic Crops of the area 	Bi-product value addition & Management: <ul style="list-style-type: none"> • Fruits • Spices • Dairy
		Mr. Pravin Malli (M.Sc. Agro Chem. Ph. D AGPM) MD Oasis Pest. 13Yrs, OR Any Available		Mr. Rushikesh Kakade. (M.Sc. Horticulture) 4Yrs, OR Any Available	
9	22/02/2026	Agri-tourism & entrepreneurship: <ul style="list-style-type: none"> • Agri-tourism • Eco-tourism 	Warehouse Management: <ul style="list-style-type: none"> • Warehouses functions and management 	Contract farming: <ul style="list-style-type: none"> • Complete package of practices for contract farming 	Agri-Journalism: <ul style="list-style-type: none"> • Printing, Digital, Social media • Project proposal on mushroom farming
		Mr. Abhishek Raorane B.Sc. Agri. (Owner of Yashraj Agro Tourism Belgavi) 07Yrs, OR Any Available	Mr. K. D. Patil (Warehouse Management Expert) Exp-10 Yrs, OR Any Available	Mr. K.D. Gorad. M.Sc. Agronomy Exp. 9Yrs, OR Any Available	Dr. S. M. Gholape. M.sc in Agriculture Extension Exp-5Yrs, OR Any Available
10	23/02/2026	Homework, Assignment, Reading and Personal Work			
11	24/02/2026	Pest Management: <ul style="list-style-type: none"> • Important pests of major crops – Causes, symptoms and control measures • Integrated pest Management (IPM) • Methods of pesticide application • Identification of useful and harmful insects 	Disease Management: <ul style="list-style-type: none"> • Importance Diseases of Major Crops – Causes, Symptoms and control measures • Integrated disease Management (IDM) • Methods of Seed Treatments • And application of fungicides 	Weeds Management: <ul style="list-style-type: none"> • Types of weeds • Identification and management of weeds (including chemical, biological, mechanical control) • 	License procedure and act: <ul style="list-style-type: none"> • Seed act • Insecticide act • Fertilizer act • Bio-Input certification •
		Mr. Pravin Malli (M.Sc. Agro Chem. Ph. D AGPM) MD Oasis Pest. 13Yrs, OR Any Available		Miss. Veena Chavan (M.Sc. Agri.) KVK, Kanerimath 6Yrs, OR Any Available	Mr. Abhijit Gadade TAO Hatkanangale, OR Any Available

12	25/02/2026	Seed: Seed producing companies-technical head	Bio-Input production and management: Bio Agri inputs Company-Technical head	Chemical Input: Input retail Stores- Coromandel (any one)	Agri-Marketing Millet marketing Organic Produce marketing
		Mr. Pandurang Ghadage. M.Sc. Agri Exp-8Yrs, OR Any Available	Mr. Shridhar Aduarkar M. Sc. Chem. Exp-10 Yrs, OR Any Available	Mr. Sambhaji Patil (MBA Marketing) SYNGENTA Field Officer. 7Yrs, OR Any Available	Mr. Sandeep Patil ABM Exp-10Yrs, OR Any Available
13	26/02/2026	Livestock Entrepreneurship: <ul style="list-style-type: none"> Animal health 7 Artificial insemination Package of practices of animal husbandry enterprises- Dairy, Goat, Sheep & Piggery	Poultry: <ul style="list-style-type: none"> Types of Poultry Management Practices (inputs management) Feed & fodder Medicine and vaccination	Sericulture: <ul style="list-style-type: none"> Complement package of practices on sericulture Introduction to project proposal 	Apiculture-Bee Keeping: <ul style="list-style-type: none"> Complement package of practices on apiculture Introduction to Project proposal
		Dr. N. S. Bhatt. (PHD Animal Husbandary) Retired24Yrs, OR Any Available		Mr. A.S. Kalamkar FPO Director Sericulture, Chandgad10 Yrs, OR Any Available	Ms. Jyotsana Desai (Bee Keeping) 06Yrs, OR Any Available
14	27/02/2026	Farm-Mechanization: <ul style="list-style-type: none"> Farm implements and equipment's Repairing & maintenance of farm Implements Custom Hiring center Solar-based Agri entrepreneurship 	Micro-Irrigation: <ul style="list-style-type: none"> Types of Irrigation in agriculture Micro-irrigation system in agriculture Hydroponic 	Plasticulture: <ul style="list-style-type: none"> Poly house /shade net/tunnel net Mulching/types of mulching Water harvesting structures (Use if poly Propylene material) 	Fishery & Aquaculture: <ul style="list-style-type: none"> Basics of fishery Shrimp Farming Feeds & Medicine
		Mr. Aniket Gaikwad. M. Tech. Agri. Eng. Asst. Prof COAE Talsande. 4Yrs, OR Any Available		Miss. Sayali B. Patil (B.Sc. Horticulture) Exp- 5Yrs, OR Any Available	Dr. Umesh Shenai. (PHD Animal Husbandary) Retired 24Yrs, OR Any Available
15	28/02/2026	Project Identification: <ul style="list-style-type: none"> Resources analysis and counseling Project identification 	Project Identifications: <ul style="list-style-type: none"> Resources analysis and Counseling Project identification profile	Tools & Technique: <ul style="list-style-type: none"> Briefing on tools and techniques of market survey Briefing on check list for data 	Tools & Technique: <ul style="list-style-type: none"> Briefing on tools and techniques of market survey

		profile preparation Presentations and Counselling	preparation	collection Dos and don'ts during Hands-on- experience	Briefing on check list for data Collection Dos and don'ts during Hands-on- experience
		Mr. Tejas Sawant. (MBA, Vivekanand College Kolhapur) Eng. 10Yrs, OR Any Available		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri. Exp-5 Yrs, OR Any Available	
16	01/03/2026	Exposure to DAC&FW flagship scheme implemented at district level (Soil Health card, crop Insurance, RKVY, seed bank and all etc.) with state Agriculture and Allied department. College Of Agriculture, Kolhapur Mr. Shrikant Patil. (Programme Co-ordinator)			
17	02/03/2026	Homework, Assignment, Reading and Personal Work			
18	03/03/2026	Exposure to DAC&FW flagship FW flagship scheme implemented at district level (Soil Health card, crop Insurance, RKVY, seed bank and all etc.) with state Agriculture and Allied department (Sugarcane Research Station, Kolhapur.) Mr. V.B. Gedam (Head Sugarcane Research Station, Kolhapur)			
19	04/03/2026	MARKET SURVEY			
20	05/03/2026	MARKET SURVEY			
21	06/03/2026	MARKET SURVEY			
22	07/03/2026	Account & Finance: Ledger & book Keeping	Marketing & product development: • Digital marketing • Method demonstration Result demonstration	Bank Volunteer: • Banking facilitators A "business and extension opportunity for Agripreneur"	Grievances redressal mechanism in banks: RTI/ombudsman etc.
		Mr. Sanjay Otari M.Com. (Prof. Commerce College Sangali) 21Yrs, OR Any Available		Mr. Udaykumar Joshi M.Com. (Councilor Member BOI Kolhapur) 26Yrs, OR Any Available	
23	08/03/2026	Govt. scheme: National Horticulture Mission (NHM)	Flagship Programs of Dept. of animal husbandry, GOI and of respective state	Flagship Programs of Dept. of Fisheries, GOI and of respective state	National food Security Mission (NFSM)
		Mr. Akshay Powar, ATMA Officer And SMART Project Officer, OR Any Available	Dr. S.V. Gawade (M.Sc. Animal Husbandary) 14Yrs, OR Any Available	Dr. S.V. Gawade (M.Sc. Animal Husbandary) 14Yrs, OR Any Available	Mr. Abhijit Gadade TAO Hatkanangle, OR Any Available

24	09/03/2026	Homework, Assignment, Reading and Personal Work			
		work with Line department: How to work effectively with ATMA and to organize farm schools- PD ATMA	Source of Credit & Subsidy: • Rural credit/funds • Crop Insurance access of subsidies scheme – Bankers/ NABARD	IT Enabled Agricultural Extension advisory services Visit to KCC	IT Enabled Agricultural Extension Advisory Services Introduction of mobile App/e-tablet)
		Mr. H.S. Hawale. (Rameti Kolhapur Asst. Principal.), OR Any Available	Mr. Ashutosh Jadhav DDM Nabard, OR Any Available	Mr. Yogesh Patil (Nodal Officer) Exp- 5Yrs, OR Any Available	Mr Ajitsinh A Patil. B.E Computer Eng. 7Yrs, OR Any Available
25	10/03/2026				
26	11/03/2026	EXPOSURE VISIT			
27	12/03/2026	EXPOSURE VISIT			
28	13/03/2026	EXPOSURE VISIT			
29	14/03/2026	HANDS ON JOB			
30	15/03/2026	HANDS ON JOB			
31	16/03/2026	Homework, Assignment, Reading and Personal Work			
32	17/03/2026	HANDS ON JOB			
33	18/03/2026	Preparation of business plan based on the data / information collected during market survey / Internship Mrs Sayali B Patil. MBA 5Yrs, OR Any Available			
34	19/03/2026	Project outline and financial analysis tools – lecture cum case study / case exercises Miss. Supriya Chavan MBA. (Consultant, Associates) 4Yrs, OR Any Available			
35	20/03/2026	Translating business plan in to Detailed Project Reports (DPR's) Mrs. Sayali B Patil. MBA 5Yrs, OR Any Available, OR Any Available			
36	21/03/2026	Finalizing Detailed Project reports (DPR's) Mr. Pravin Patil. (C.A.) (Consultant, Associates) 5Yrs, OR Any Available			
37	22/03/2026	Finalizing Detailed Project reports (DPRs) Mr. Tejas Sawant. (MBA, Vivekanand College Kolhapur) Eng. 10Yrs, OR Any Available			

38	23/03/2026	Homework, Assignment, Reading and Personal Work
39	24/03/2026	Finalizing Detailed Project reports (DPRs) Mr. Pravin Patil (C.A.) (Consultant, Associates) 5Yrs, OR Any Available
40	25/03/2026	Finalizing Detailed Project reports (DPRs) Mrs. Veena Chavan. (Project Consultant) KVK Kanerimath 6Yrs, OR Any Available
41	26/03/2026	Finalizing Detailed Project reports (DPRs) Mr. Sharad Doijad M.Com. (Consultant, Associates) 7Yrs, OR Any Available
42	27/03/2026	Finalizing Detailed Project reports (DPRs) Mr. Chiranjivi Telsaon. (Project Consultant) 7Yrs, OR Any Available
43	28/03/2026	Finalizing Detailed Project Reports (DPRs) and get feedback from MANAGE Mr. Sharad Doijad M.Com. (Consultant, Associates) 7Yrs, OR Any Available
44	29/03/2026	Presentation of DPR and submission to respective bankers Mr. Tejas Sawant. (MBA, Vivekanand College Kolhapur) Eng. 10Yrs, OR Any Available
45	30/03/2026	Valedictory Program and Distribution of Certificate Mr. Yogesh Patil (Nodal Officer) Mr. Shrikant T. Patil (Programme Co-Ordinator) Mr. Rajaram Patil M.Sc. Agri. (Patanjali Area Manager MH) Mr. Shailesh Shinde. (M. Tech agri. Eng.) Successful Agripreneur (Cattle feed Unit), OR Any Available



Dr. Y. V. Patil.
Nodal Officer.

