

TRAINING SCHEDULE

Name of NTI: GAINS ACADEMY FOUNDATION, NASHIK (MS)

Training program Duration: (09/02/2026 to 25/03/2026).

TP NO-3121

Date	Day	Session – I (9.30 AM-11 AM)	Session – II (11.30 AM-1 PM)	Session – III (2 PM-3.30 PM)	Session – IV (4 PM-5.30 PM)
09.02.2026	1	<ul style="list-style-type: none"> • Registration • Inauguration • Video on Agripreneur Mr. Tushar Ahire Bsc Chem.Exp- 6 Years (Program Coordinator GAINS NASHIK)	Induction and Orientation <ul style="list-style-type: none"> • AC&ABC Scheme & Use of www.agriclinics.net • MANAGE activities, GoI Scheme Overview Mr. Santosh Waghmare BSc Agri Exp- 14 Years (Nodal Officer GAINS Nashik)	Agro-ecological zone in India: <ul style="list-style-type: none"> • Introduction of Agro-ecological zone in India • Zone-wise group discussion on major crops and practices Dr. Sahebrao Kshirsagar (Faculty, YCMOU Nashik) Exp- 22 Years	ICT : <ul style="list-style-type: none"> • MS-WORD • Internet access Mr. Rahul Salunke (IT support Engg. Nashik) Exp- 12 Years
10.02.2026	2	Interpersonal Relation <ul style="list-style-type: none"> • Introduction to Interpersonal Relations • Analysis of Relations of different egostates • Analysis of Transactions • Analysis of Life position Dr. Sahebrao Kshirsagar (Faculty, YCMOU Nashik) Exp- 22 Years	Leadership: <ul style="list-style-type: none"> • Introduction to Leadership • Leadership Power • Leadership Styles • Leadership in Administration Dr. Sahebrao Kshirsagar (Faculty, YCMOU Nashik) Exp- 22 Years	Communication: <ul style="list-style-type: none"> • Introduction to Communication • Flow of Communication, Listening • Barriers of Communication & How to overcome barriers of communication Shri. Vidhyadhar Gaikwad (MA English, literature and MS in Counseling and Psychotherapy- Communication Skill Expert- Sangamner) (Exp.- 15 Years)	ICT : <ul style="list-style-type: none"> • MS-WORD • Internet access Mr. Rahul Salunke (IT support Engg. Nashik) Exp- 12 Years
11.02.2026	3	Stress Management: <ul style="list-style-type: none"> • Introduction to Stress • Causes of Stress • Impact & Management of Stress Shri. Mahendra Shevale (IDT Founder Director- Skill Development Expertise Nashik) Exp- 13 Years	Group Dynamics: <ul style="list-style-type: none"> • Importance of groups in organization and Team Interactions in group • Team Building • Decision Taking • Interaction with the Team, how to build a good team Shri. Mahendra Shevale (IDT Founder Director- Skill Development Expertise Nashik) Exp- 13 Years	Marketing and Hazard/Risk Management: <ul style="list-style-type: none"> • Introduction to Risk & Conflict, Causes of Conflict in various enterprises, • Managing Risk & Conflict Mr. Rajesh Bedmutha Sir (Director Smitharsh Education Academy Nashik, Exp- 20 yr).	Time Management: <ul style="list-style-type: none"> • Time as a Resource • Identify Important Time Wasters • Individual Time Management Styles • Techniques for better management • Mr. Rajesh Bedmutha Sir (Director Smitharsh Education Academy Nashik, Exp- 20 yr).

12.02.2026	4	<p>Small enterprise Management</p> <ul style="list-style-type: none"> • Small Enterprise Management • SWOT Analysis Book keeping process <p>Dr. Sahebrao Kshirsagar Sir (Faculty, YCMOU Nashik Exp- 22 yr)</p>	<p>Personal value and Ethics</p> <ul style="list-style-type: none"> • Ethics in Business <p>Dr. Sahebrao Kshirsagar Sir (Faculty, YCMOU Nashik Exp- 22 yr)</p>	<p>Planning in Extension:</p> <ul style="list-style-type: none"> • Preparation and operationalization of Strategic Research Extension Plan (SREP) <p>Prof. Arun Aher Sir (Ex Principle of KK Wagh Agriculture College, Exp- 20 yr)</p>	<p>Writing Skills:</p> <ul style="list-style-type: none"> • Writing, reading and Oral communication Skill • News Papers/ agriculture Magazines <p>Prof. Arun Aher Sir (Ex Principle of KK Wagh Agriculture College, Exp- 20 yr)</p>
13.02.2026	5	<p>Interaction with successful Agripreneur (at least 4) from different sectors — reflecting on their Success, 1.Pratik Deshmukh, 2.Bhushan Nikam, 3.Harshad Niphade,4. Mr. Dhananjay Khalkar</p>			
14.02.2026	6	<p>Design strategy:</p> <ul style="list-style-type: none"> • Design thinking for business strategy and entrepreneurship <p>Shri. Digambar Patil (Director Sarti Buildcon) Exp- 12 Years</p>	<p>Challenges in business:</p> <ul style="list-style-type: none"> • Enterprise Development Challenges and mitigation strategic <p>Shri. Digambar Patil (Director Sarti Buildcon) Exp- 12 Years</p>	<p>Introduction of Entrepreneurship:</p> <ul style="list-style-type: none"> • Basics of Social /Inclusive Entrepreneurship (Case Studies) <p>Prof. Sandip Vidhate Asstt. Professor, KK Wagh, Nashik Exp- 10 Years</p>	<p>Introduction to rule/regulation:</p> <ul style="list-style-type: none"> • Acts, Rules and Regulations related to Agricultural • GST, Income Tax Return • Agriculture Land Revenue Records <p>Mr Manish Dandagavhal CA, Nashik) Exp- 5 Years</p>
15.02.2026	7	<p>Sunday 1 – Homework, Assignments, Readings und Personal work</p>			
16.02.2026	8	<p>Soils:</p> <ul style="list-style-type: none"> • Soil types and their management • Soil sampling • Soil and Water Testing Advisory <p>Mr. Dhananjay Khalkar Director Brajbhumi Soil Testing Lab Niphad Exp- 3 Years</p>	<p>Package of Practices:</p> <ul style="list-style-type: none"> • Major Crops (agriculture) of the area and Post-harvest Technology <p>Dr. Popatrao Khandagle Incharge Oil Seed Research Station Jalgaon (MPKV Rahuri) Exp- 17 Years</p>	<p>Horticulture</p> <ul style="list-style-type: none"> • Package of practices of major Vegetables, Fruits, Flowers, Cash crops, Medicinal and Aromatic crops of the area <p>Dr. Popatrao Khandagle Incharge Oil Seed Research Station</p>	<p>Bi-product Value addition & Management:</p> <ul style="list-style-type: none"> • Fruit • Spices • Dairy <p>Mr Darshan Kenge Faculty RSETI Exp- 10 years</p>
17.02.2026	9	<p>Pest Management:</p> <ul style="list-style-type: none"> • Important Pests of Major Crops –Causes, Symptoms and Control measures • Integrated Pest Management (IPM) • Methods of Pesticide application • Identification of useful and harmful insects <p>Shri. Bhushan Nikam – (Director Agro Care Pvt. Ltd.) Exp- 17 Years</p>	<p>Disease Management:</p> <ul style="list-style-type: none"> • Important diseases of Major Crops – Causes, Symptoms and Control measures • Integrated disease Management (IDM) • Methods of seed treatments and application of fungicides <p>Shri. Santosh Jadhav Director S M Agro Pvt. Ltd. Exp- 17 Years</p>	<p>Weeds Management</p> <ul style="list-style-type: none"> • Types of weeds • Identification and management of weeds (including chemical, biological and mechanical control) <p>Ms Vaishali Choudhari Operic Agritechnologies Nashik Exp- 10 years</p>	<p>License procedure and act:</p> <ul style="list-style-type: none"> • Seed act • Insecticide act • Fertilizer Act • Bio-Input certification <p>Mr. Vikas Mane Consultant License and Registrations Nashik Exp- 3 Years</p>

18.02.2026	10	Seed: <ul style="list-style-type: none"> Seed Producing Companies-technical Head Mr. Santosh Shirsath (Saubhagya Biotech Marketing Head Nashik) Exp- 12 Years	Bio-Input production and management <ul style="list-style-type: none"> Bio Agri Inputs Company - Technical Head Mr. Bhushan Raut (Technical Head) Exp- 10 Years 	Chemical Input <ul style="list-style-type: none"> Input Retail Stores — Coromandel (anyone) Mr. Rahul Dhikale (Shivai Agro service center) Exp – 23 Years.	Agri-Marketing <ul style="list-style-type: none"> Millet Marketing Organic produce Marketing Prof. Rajesh Bedmutha (Director Smitharsh Education Academy Nashik) Exp- 20 Years
19.02.2026	11	Livestock Entrepreneurship <ul style="list-style-type: none"> Animal health & Artificial Insemination Package of practices of Animal Husbandry Enterprises Dairy, Goat,sheep & piggery Dr. Pradip Salve (Director Bazi Udyog Samuha, Parbhani) Exp- 22 Years	Poultry: <ul style="list-style-type: none"> Types of poultry Management practices (inputs management) Feed & Fodder Medicine and vaccination Dr. Pradip Salve (Director Bazi Udyog Samuha, Parbhani) Exp- 22 Years	Sericulture: <ul style="list-style-type: none"> Complement package of practices on Sericulture Introduction to Project proposal Dr. S. W. Gorade (Ex. Agril. Director Agriculture Dept.) Exp- 35 Years	Apiculture – Bee Keeping <ul style="list-style-type: none"> Complement package of practices on Apiculture Introduction to Project proposal Mr. Rushikesh Autade (Director Goda Farm) Master Trainer of Bee Keeping Exp- 8 Years
20.02.2026	12	Farm-Mechanization: <ul style="list-style-type: none"> Farm Implements and Equipment’s, Repairing & Maintenance of Farm Implements Custom Hiring Centre Solar-based agri-entrepreneurship Prof. Arun Aher Principle K K Wagh Agril. Engg. College Nashik Exp- 35 Years	Micro-Irrigation: <ul style="list-style-type: none"> Types of irrigation in agriculture Micro-Irrigation System in agriculture Hydroponic Prof. Arun Aher Principle K K Wagh Agril. Engg. College Nashik Exp- 35 Years 10 Years	Plasticulture <ul style="list-style-type: none"> Polyhouse /shade net/tunnel net Mulching /types of mulching Water harvesting structures (Use of poly propylenematerial) Dr. Pradip Salve (Director Bazi Udyog Samuha, Parbhani) Exp- 22 Years	Fishery& Aquaculture: <ul style="list-style-type: none"> Basics of fishery Shrimp farming Feeds &Medicine Dr. Pradip Salve (Director Bazi Udyog Samuha, Parbhani) Exp- 22 Years
21.02.2026	13	Agri-tourism & Entrepreneurship <ul style="list-style-type: none"> Agri-tourism Eco-tourism Mr. Vivek Gahatraj (Ex. Consultant Agri. Tourism Exp- 10 yr) , Pune Exp- 10 Years	Warehouses Management <ul style="list-style-type: none"> Warehouses functions and management Prof. Rajesh Bedmutha (Director Smitharsh Education Academy Nashik) Exp- 20 Years	Contract Farming: <ul style="list-style-type: none"> Complete package of practices for contract farming Dr. Pradip Salve (Director Bazi Udyog Samuha, Parbhani) Exp- 22 Years	Agri-Journalism <ul style="list-style-type: none"> Printing, Digital, Social Media Project proposal on Mushroom Farming Dr. Sahebrao Kshirsagar (Faculty, YCMOU Nashik) Exp- 22 Years
22.02.2026	14	Sunday 2 — Homework, Assignments, Reading’s and Personal work			

23.02.2026	15	Project Identification: <ul style="list-style-type: none"> Resources Analysis and Counselling Project identification, profile preparation Presentations Dr. Yogesh Gaikwad (Professor, MET Institute of Management Adgaon, Nashik.) Exp- 7 Years	Project Identification: <ul style="list-style-type: none"> Resources Analysis and Counselling Project identification, Profile Preparation Presentations and Counselling Dr. Yogesh Gaikwad (Professor, MET Institute of Management Adgaon, Nashik.) Exp- 7 Years	Tools & Technique: <ul style="list-style-type: none"> Briefing on tools and techniques of market survey Briefing on Check list for data collection Dos and Don'ts during hands-on-experience Prof. Arun Aher Sir (Ex Principle of KK Wagh Agriculture College, Exp- 20 yr)	Tools & Technique: <ul style="list-style-type: none"> Briefing on tools and techniques of market survey Briefing on Check list for data collection Dos and Don'ts during hands-on-experience Prof. Arun Aher Sir (Ex Principle of KK Wagh Agriculture College, Exp- 20 yr)
24.02.2026	16	Exposure to DAC& FW flagship scheme implemented at district level (Soil Health Card, Crop Insurance, RKVY, Seed bank and all etc.) with State Agriculture and Allied department			
25.02.2026	17	Exposure to DAC& FW flagship scheme implemented at district level (Soil Health Card, Crop Insurance, RKVY, Seed bank and all etc.) with State Agriculture and Allied department			
26.02.2026	18	Market Survey — Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation Business plan)			
27.02.2026	19	Market Survey — Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation Business plan)			
28.02.2026	20	Market Survey — Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation Business plan)			
01.03.2026	21	Sunday 3 — Homework, Assignments, Readings and Personal work			
02.03.2026	22	Account & Finance <ul style="list-style-type: none"> Ledger & bookkeeping Mr R.S. Gangurde CA, Nashik) Exp- 5 Years	Marketing & Product Development <ul style="list-style-type: none"> Digital marketing Method demonstration Result Demonstration Mr R.S. Gangurde CA, Nashik), Exp- 5 Years	Bank Volunteer: <ul style="list-style-type: none"> Banking facilitators a "Business and Extension opportunity" for Agripreneur Ms. Dhanshree Khairnar (AO, PN Bank Nasik) Exp- 5 Years	Grievances redressal mechanism in Banks <ul style="list-style-type: none"> RTI / Ombudsman etc Ms. Dhanshree Khairnar (AO, PN Bank Nasik) Exp- 5 Years
03.03.2026	23	Govt. Scheme: National Horticulture Mission (NHM) Dr. Savaji Gorade (Faculty RAMETI) Exp- 21 Years	Flagship programs of Dept. of Animal Husbandry, GoI. and of respective State Shri. Chandrashekhar Kshirsagar (Exp- 10 yr)	Flagship programs of Dept. of Fisheries, GoI and of respective State Shri. Chandrashekhar Kshirsagar (Exp- 10 yr)	National Food Security Mission (NFSM) Shri. Manohar Shete Director M & M Company Nahik, Exp-23 Years

04.03.2026	24	Work with Line department: <ul style="list-style-type: none"> How to work effectively with ATMA and to organize Farm Schools- PD ATMA 	Source of Credit & Subsidy: <ul style="list-style-type: none"> Rural Credit/funds Crop Insurance Access of subsidies scheme — Bankers/NABARD 	IT Enabled Agricultural Extension Adviser Services <ul style="list-style-type: none"> Visit to KCC 	IT Enabled Agricultural Extension Advisory Services <ul style="list-style-type: none"> Introduction of Mobile App/e- tablet)
		Mr. Hitendra More (BTM ATMA Nashik) Exp-5 Years	Mr. Santosh Waghmare (Nodal Officer) Exp- 17 years	Mr. Hitendra More (BTM ATMA Nashik) Exp-5 Years	Mr. Hitendra More (BTM ATMA Nashik) Exp-5 Years
05.03.2026	25	Exposure Visit to KVK		Exposure Visit to ICAR Institute (nearby if any)	Exposure Visit to KVK
06.03.2026	26	Exposure visits to KCC		Exposure Visit to Radio station/Television Centre	Exposure visits to KCC
07.03.2026	27	Exposure Visit to State Department of Agriculture		Exposure Visit to Department of Animal Husbandry & Fishery	Exposure Visit to State Department of Agriculture
08.03.2026	28	Sunday -4: Homework Assignments, Readings and Personal work			
09.03.2026	29	Hands-on-experience/ internship with respective Agri-business companies/established Agripreneur — interaction with the promoter and understanding each process thoroughly and record the observations — seek clarifications — amend the business plan accordingly			
10.03.2026	30	Hands-on-experience/ Internship with respective Agri-business companies & established Agripreneur / — Interaction with the promoter and understanding each process thoroughly and record the observations — seek clarifications — amend the business plan accordingly			
11.03.2026	31	Hands-on-experience/ internship with respective Agri-business companies/established Agripreneur — Interaction with the promoter and understanding each process thoroughly and record the observations — seek clarifications — amend the business plan accordingly			
12.03.2026	32	Preparation of business plan based on the data / information collected during Market Survey/internship Satyawar Kashid Patil (Chairman & Director GAINS Group of Companies) Exp-24 Years			
13.03.2026	33	Project outline and financial analysis tools — lecture cum case study / case exercises Dr. Yogesh Gaikwad (Professor, MET Institute of Management Adgaon, Nashik.) Exp- 7 Years			
14.03.2026	34	Translating Business Plan in to Detailed Project Report (DPRs) Mr. Tushar Ahire Bsc Chem. Exp- 9 Years (Program Coordinator GAINS NASHIK)			
15.03.2026	35	Sunday- 5: Homework Assignments, Readings and Personal work			
16.03.2026	36	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik			
17.03.2026	37	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik			
18.03.2026	38	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik			
19.03.2026	39	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik			

20.03.2026	40	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik
21.03.2026	41	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik
22.03.2026	42	Sunday- 6: Homework Assignments, Readings and Personal work
23.03.2026	43	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE Mr. Tushar Ahire. Exp- 9 Years (Program Coordinator GAINS NASHIK)
24.03.2026	44	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE Mr. Santosh Waghmare (Nodal Officer GAINS Nashik) BSc Agri Exp- 14 Years
25.03.2026	45	Presentation of DPR and submission to respective bankers Mr. Santosh Waghmare (Nodal Officer GAINS Nashik) BSc Agri Exp- 14 Years