

AC&ABC LECTURE SCHEDULING

**NTI- CGDRA, UJJAIN (M.P.)
(09-02-2026 TO 27-03-2026)**

Day (Date)	Session-1 (9.30am-11am)	Session-2 (11.30am -1 pm)	Session-3 (2pm - 3.30pm)	Session-4 (4pm.-5.30pm)
1. (09/02/2026)	*Registration * Inauguration *Video on Agripreneurs	* Introduction and Orientation * Ac&ABC scheme & Use of www.agriclinic.net * MANAGE activities Gol scheme overview	* <i>Agro-ecological zone in india</i> * <i>Introduction of ecological zone in india</i> * <i>Zone wise group discussion on major crops and practices</i>	* ICT * MS -WORD * Internet access
Name of resource person	MR. NIRAJ LOKHANDE DR. AS CHOUHAN (NODAL OFFICER) DR. RP SHARMA (HAED KVK DEWAS)	MR. NIRAJ LOKHANDE (TRAINING COORDINATOR)	MR. ASHUTOSH ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (PHD EXTENSION, 3 YEAR EX)	MR. H.K SHINDE ,PROJECT HEAD , CGDRA(MCA , 20 YEAR EX.)
2. (10/02/2026)	<ul style="list-style-type: none"> <u>INTERPERSONAL RELATION</u> Introduction to Interpersonal Relations Analysis Relations of different ego states Analysis of transactions. Analysis of life position 	<u>Leadership</u> <ul style="list-style-type: none"> Introduction to Leadership Leadership power Leadership styles Leadership in administration 	<u>COMMUNICATION</u> <ul style="list-style-type: none"> Introduction to Communication Flow of communication, Listening Barriers of Communication &How to overcome b barriers of communication. 	* ICT * MS -WORD * Internet access
Name of resource person	MR. PUSHPENDRA SINGH (ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (MSC EXTENSION, 7 YEAR EX)	MR. PUSHPENDRA SINGH (ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (MSC EXTENSION, 7 YEAR EX)	MR. ASHUTOSH ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (PHD EXTENSION, 3 YEAR EX)	MR. H.K SHINDE , PROJECT HEAD , CGDRA(MCA , 20 YEAR EX.)
3. (11/02/2026)	Time Management <ul style="list-style-type: none"> Time as a Resource Identify important time wasters 	Marketing and Hazards/risk Management Introduction to Risk& Conflict in various enterprises Managing Risk &conflict	Stress Management Introduction to stressCauses of stress Impact & Management of Stress	❖ Group Dynamics Importance of group in organization and Team Interactions in group <ul style="list-style-type: none"> TeamBuilding Decision Taking interaction with the team How to build a good team
Name of resource person	MR. YogeshKelotra (HOD DR. APJ ABDUL KALAM UNIVERSITY, INDORE) (MSC AG. ECONOMICS 10 YEAR EX.)	MR. YogeshKelotra (HOD DR. APJ ABDUL KALAM UNIVERSITY, INDORE) (MSC AG. ECONOMICS	MR. PRABHUDAYAL ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (MSC AG. ECONOMICS 5 YEAR EX.)	MR. YogeshKelotra (HOD DR. APJ ABDUL KALAM UNIVERSITY, INDORE) (MSC AG. ECONOMICS
4. (12/02/2026)	Small Enterprise management SWOT analysis Book keeping process	Personal value and ethics Ethics and Business	Planning and extension Preparation and operationalization of strategic Research Extension plan (SREP)	Writing Skills Writing reading and oral communication skill News papers/ Agriculture Magazines
Name of resource person	MR. PRABHUDAYAL ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (MSC AG. ECONOMICS 5 YEAR EX.)	MR. PRABHUDAYAL ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (MSC AG. ECONOMICS 5 YEAR EX.)	MR. NEERAJ PATEL (SCIENTIST , KVK , DEWAS) (MSC EXTENSION, 12 YEAR EX)	MR. NEERAJ PATEL (SCIENTIST , KVK , DEWAS) (MSC EXTENSION, 12 YEAR EX)

5. (13/02/2026)	Interaction with successful agri-preneurs (at least 4) from different sectors- reflecting on their			
Name of resource person	MR. DHARMENDRA (CUSTOM HIRING) B.TECH AG 3 YEAR EX.	MR. RAHUL JAAT (AGRI CLINIC) BSC AG , 4 YEAR EX.	MR. NILESH PATEL (DAIRY FARM) BSC AG 5 YEAR EX	MR. ARBAJ PATEL (AGRI INPUT) BSC AG 5 YEAR EX.
6. (14/02/2026)	<ul style="list-style-type: none"> Design strategy; Design thinking for business strategy and entrepreneurship 	<ul style="list-style-type: none"> Introducton to rule /regulation Acts ,Rules and regulations to Agricultural GST.Income Tax Returns agricultureLand revenue Records 	<ul style="list-style-type: none"> Challenges in business : Enterprise Development challenges and mitigation strategies 	<ul style="list-style-type: none"> Introduction of Entrepreneurship: Basic of Social /inclusive Entrepreneurship (cas studies)
Name of resource person	MRS KAVITA YADUWANSHI, ASSISTANT PROFESSOR MSC (MSC AG. ECONOMICS 6 YEAR EX.)	MRS KAVITA YADUWANSHI, ASSISTANT PROFESSOR MSC (MSC AG. ECONOMICS 6 YEAR EX.)	MR. PRABHUDAYAL ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (MSC AG. ECONOMICS 5 YEAR EX.)	MR. PRABHUDAYAL ASSISTANT PROFESSOR , VIKRAM UNIVERSITY, UJJAIN) (MSC AG. ECONOMICS 5 YEAR EX.)
7. (15/02/2026)	Sunday 1- Homework,Assignment,Reading and personal work			
8. (16/02/2026)	<ul style="list-style-type: none"> Soils; Soil types and their management Soil sampling Soil and water testing Advisory 	Package of practices : Major crops (agriculture) of the area and Post –harvest Technology	<ul style="list-style-type: none"> Horticulture Package of practices of major vegetables ,Fruits, Flowers, Cash crops , Medicinal and Aromatic crops of the area 	Bi-product value addition &Management; <ul style="list-style-type: none"> Fruit spices dairy
Name of resource person	MR. RAJENDRA GAWAL (SOILSCIENTIST KVK UJJAIN) MSC SOIL SCIENCE 15 YEAR EX.	MR. RAJENDRA GAWAL (SOILSCIENTIST KVK UJJAIN) MSC SOIL SCIENCE 15 YEAR EX.	MR. RATAN VASKEL (FARM MANAGER , VIKRAM UNIVERSITY) MSC HORTICULTURE 4 YEAR EX.	MR. RATAN VASKEL (FARM MANAGER , VIKRAM UNIVERSITY) MSC HORTICULTURE 4 YEAR EX.
9. (17/02/2026)	<ul style="list-style-type: none"> Pestmanagement; Important Pest of Major crops –Causes, Symptoms and Control measures 	<ul style="list-style-type: none"> Disease management Important disease of major Crops –causes , Symptoms and control measures integrated disease management (IDM) method s of seed treatment and application of fungicide 	<ul style="list-style-type: none"> Weed Management Types of weeds Identification and management of weed (including chemical .biological .and mechanical contro) 	<ul style="list-style-type: none"> License procedure and act ; seed act insecticide act Fertilizer act Bio-input certification
Name of resource person	DR. ARVINDER KAUR (SCIENTIST , KVK DEWAS) PHD PLANT PATHOLOGY 15YEAR EX.	DR. ARVINDER KAUR (SCIENTIST , KVK DEWAS) PHD PLANT PATHOLOGY 15YEAR EX.	DR. AK BADAYA (HEAD , KVK DEWAS) PHD PLANT PROTECTION 25 YEAR EX.	DR. AK BADAYA (HEAD , KVK DEWAS) PHD PLANT PROTECTION 25 YEAR EX.
10. (18/02/2026)	<ul style="list-style-type: none"> Seed Seed producing Companie technical Head 	<ul style="list-style-type: none"> Bio-Input production and management Bio Agri inputs company – Technical Head 	<ul style="list-style-type: none"> Chemical input input retail Store -BHM& UPL (any one) 	<ul style="list-style-type: none"> Agri- marketing Millet Marketing Organic produce marketing
Name of resource person	MR. RAJESH SHARMA (DELAER UPL) BSC AG 11 YEAR EX.	MR. RAJESH SHARMA (DELAER UPL) BSC AG 11 YEAR EX.	MRS. SHRADDHA PARMAR (BHM AGRITECH PVT LMT) MSC AGRONOMEY 7 YEAR EX.	MRS. SHRADDHA PARMAR (BHM AGRITECH PVT LMT) MSC AGRONOMEY 7 YEAR EX.
11. (19/02/2026)	<ul style="list-style-type: none"> Sericulture ; Complement package of practices on Sericulture 	<ul style="list-style-type: none"> Apiculture –BEE keeping complement package of practices on Apiculture Introduction to project proposal 	<ul style="list-style-type: none"> Introduction to project proposal Livestock entrepreneurship Animal health & Artificial insemination Package of practices of Animal Husbandry Enterprises Dairy .goat .sheep 	<ul style="list-style-type: none"> POULTY ; Types of poultry management practices(input management) Feed & fodder Medicine and vaccination

			&piggery	
Name of resource person	Dr.NareshDhakad (PROFESSOR , VAISHNAV COLLAGE INDORE) PHD PLANT PROTECTION, 10YEAR EX.	Dr.NareshDhakad (PROFESSOR , VAISHNAV COLLAGE INDORE) PHD PLANT PROTECTION, 10YEAR EX.	MR. Aslam Khan (PROFESSOR , VAISHNAV COLLAGE INDORE) BVSC , 8 YEAR EX.	MR. Aslam Khan (PROFESSOR , VAISHNAV COLLAGE INDORE) BVSC , 8 YEAR EX.
12. (20/02/2026)	<ul style="list-style-type: none"> • Farm – Mechanization ; • Farm implements and Equipments • Repairing &Maintenance of Farm • implements • Custom Hiring Center • Solar –based agri-entrepreneurship 	<ul style="list-style-type: none"> • Micro irrigation ; • types of irrigation in agriculture • micro-irrigation system in agriculture • Hydroponic 	<ul style="list-style-type: none"> • Plasticulture ; • polyhouse /shade net/tunnel net • mulching /types of • water harvesting structures(use of polypropylene material) 	<ul style="list-style-type: none"> • Fishery &Aquaculture ; • Basics of fishery • shrimp farming • feed &Medicine
Name of resource person	MR. NIRAJ LOKHANDE (TRAINING COORDINTOR) b.TECH AG. ENGINEERING, 4 YEAR EX.	MR. NIRAJ LOKHANDE (TRAINING COORDINTOR) b.TECH AG. ENGINEERING, 4 YEAR EX.	MR. NIRAJ LOKHANDE (TRAINING COORDINTOR) b.TECH AG. ENGINEERING, 4 YEAR EX.	DR. BN SHUKLA (KVK RAISEN) PHD FISHERY , 12 YEAR EX.
13. (21/02/2026)	<ul style="list-style-type: none"> • Agri-tourism &entrepreneursh ip; • Agri-tourism • Eco –tourism 	<ul style="list-style-type: none"> • Agri -journalism • printing • digital .social media • project proposal on mushroom farming 	Contract Framing ; complete package of practices for contract farming	<ul style="list-style-type: none"> • Warehouses Management • warehouses functions and management
Name of resource person	Mr.Prabhudayal (ASSISTANT PROFESSOR) MSC AG EXTENSION 5 YEAR EX.	Mr.Prabhudayal (ASSISTANT PROFESSOR) MSC AG EXTENSION 5 YEAR EX.	MR. NIRAJ LOKHANDE (TRAINING COORDINTOR) b.TECH AG. ENGINEERING, 4 YEAR EX.	MR. NIRAJ LOKHANDE (TRAINING COORDINTOR) b.TECH AG. ENGINEERING, 4 YEAR EX.
14. (22/02/2026)	Sunday 2- Homework, Assignment, Reading and personal work			
15. (23/02/2026)	<ul style="list-style-type: none"> • Project identification; • resources Analysis and Counseling • Project identification. profile preparation • presentation and Counseling 	<ul style="list-style-type: none"> • Project identification; • resources Analysis and Counseling • Project identification. Profile preparation • presentation and Counseling 	<ul style="list-style-type: none"> • Tools &technique; • Briefing on tools and techniques of market survey • Briefing on check list for data collection 	<ul style="list-style-type: none"> • Tools&technique; • Briefing on tools and techniques of market survey • Briefing on check list for data collection
Name of resource person	MR. ABHISHEK (ASSISTANT PROFESSOR) MSC ECONOMICS , 5 YEAR EX.	MR. ABHISHEK (ASSISTANT PROFESSOR) MSC ECONOMICS , 5 YEAR EX.	MR. PUSHPENDRA GHOS (ATM) MSC ECONOMICS , 8 YEAR EX.	MR. PUSHPENDRA GHOS (ATM) MSC ECONOMICS , 8 YEAR EX.

16. (24/02/2026)	Exposure to DAC&FW flagship scheme implement at district level (soil Health Card Crop Insurance . RKVY. Seed bank and all etc.)with State Agriculture and Allied department
Name of resource person	MR. CHANDRA PRAKASH PATIDAR (ASSISTANT SOIL TESTING OFFICER , UJJAIN) MSC SOIL SCIENCE 20 YEAR EX.
17. (25/02/2026)	Exposure to DAC&FW flagship scheme implement at district level (soil Health Card Crop Insurance . RKVY. Seed bank and all etc.)with State Agriculture and Allied department
Name of resource person	DR. NIHAL ANJANA (PROFESSOR , DEPARTMENT OF SOIL SCIENCE VIKRAM UNIVERSITY) PHD SOIL SCIENCE 25 YEAR EX.

18. (26/02/2026)	Market Survey –Business/Activity Overview (Collective data from secondary sources of information to find out scope for the proposed business Activity and essential information for preparation Business plan)			
Name of resource person	RESPECTIVE DISTT.			
19. (27/02/2026)	Market Survey –Business/Activity Overview (Collective data from secondary sources of information to find out scope for the proposed business Activity and essential information for preparation Business plan)			
Name of resource person	RESPECTIVE DISTT.			
20. (28/02/2026)	Market Survey –Business/Activity Overview (Collective data from secondary sources of information to find out scope for the proposed business Activity and essential information for preparation Business plan)			
Name of resource person	RESPECTIVE DISTT.			
21. (01/03/2026)	Sunday 3- Homework, Assignment, Reading and personal work			
22. (02-03-2026)	HOLIDAY (HOLI FESTIVAL)			
23. (03-03-2026)	HOLIDAY (HOLI FESTIVAL)			
24. (04-03-2026)	<ul style="list-style-type: none"> Account & Finance Ledger & book keeping 	<ul style="list-style-type: none"> Marketing & product Development Digital marketing Method demonstration Result demonstration 	<ul style="list-style-type: none"> Bank Volunteer Banking facilitators a a Business and Extension opportunity “ for Agripreneur 	<ul style="list-style-type: none"> Grievances redressal mechanism in banks RTI /Ombudsman etc.
Name of resource person	MR. BALRAM PATIDAR MSC ECONOMICS , 5 YEAR EX.	MR. BALRAM PATIDAR MSC ECONOMICS , 5 YEAR EX.	MR. NU KHAN (EX. MANAGER CBI BHOPAL) MSC ECONOMICS , 35 YEAR EX.	MR. NU KHAN (EX. MANAGER CBI BHOPAL) MSC ECONOMICS , 35 YEAR EX.
25. (05-03-2026)	<ul style="list-style-type: none"> Flagship programs of Department of Animal Husbandry. Gol and respective state 	National food security mission (NFSM)	<ul style="list-style-type: none"> GOVT. Scheme National Horticulture Mission (NHM) 	<ul style="list-style-type: none"> Flagship programs of Department of Fishries, Gol and respective state
Name of resource person	Dr.manjutoppo (AVS raisen) BVSC , 14 YEAR EX.	MR. PUSHPENDRA GHOS (ATM) MSC ECONOMICS , 8 YEAR EX	Mr.ketanRathore (Rheo) Msc. Horticulture 5 year ex.	Mr. BN Sukla (kvk Ujjain) PHD , FISHR ,10YEAR EX.
26. (06-03-2026)	<ul style="list-style-type: none"> It Enabled Agricultural extension Advisory Services 	<ul style="list-style-type: none"> It Enabled Agricultural extension Advisory Services Introduction of Mobile APP/E – tablet 	<ul style="list-style-type: none"> Work With Line department; How to work effectively with ATMA and to organize Farm Schools PD ATMA 	<ul style="list-style-type: none"> Source of Credit &Subsidy : rural Credit /funds Crop insurance Access of subsidies scheme Bankers /NABARD
Name of resource person	Mr.Prabhudayal (ASSISTANT PROFESSOR) MSC AG EXTENSION 5 YEAR EX.	Mr.Prabhudayal (ASSISTANT PROFESSOR) MSC AG EXTENSION 5 YEAR EX.	MR. PUSHPENDRA GHOS (ATM) MSC ECONOMICS , 8 YEAR EX	MR. PUSHPENDRA GHOS (ATM) MSC ECONOMICS , 8 YEAR EX

27. (07-03-2026)	Exposure visit to KCC	Exposure Visit to Radio station /TelevisionCenter
Name of resource person	KISHAN CALL CENTRE INDORE	RADIO STATION UJJAIN
28. (08-03-2026)	Sunday 4- Homework, Assignment, Reading and personal work	
29. (09-03-2026)	Exposure Visit to ICAR Institute (nearby if any)	Exposure visit to KVK
Name of resource person	ICAR-Indian Institute of Soybean Research INDORE	KVK , DEWAS
30. (10-03-2026)	Exposure Visit to state Department of Agriculture	Exposure Visit to state Department of Animal Husbandry
Name of resource person	AGRICULTURE DEPARTMENT , UJJAIN	ANIMAL HUSBANDRY DEPARTMENT UJJAIN
31. (11-03-2026)	Hands on experience /Internship With respective Agri business companies &established agri-preneur /- interaction with the promoter and understanding each process thoroughly and record the observation –seek clarifications –amend the business plan accordingly	
Name of resource person	POULTRY FARM MUNJAKHEDI	
32. (12-03-2026)	Hands on experience /Internship With respective Agri business companies &established agri-preneur /- interaction with the promoter and understanding each process thoroughly and record the observation –seek clarifications –amend the business plan accordingly	
Name of resource person	PANCHAAMRUT DAIRY , UJJAIN	
33. (13-03-2026)	Hands on experience /Internship With respective Agri business companies &established agri-preneur /- interaction with the promoter and understanding each process thoroughly and record the observation –seek clarifications –amend the business plan accordingly	
Name of resource person	WEARHOUSE MUNJAKHEDI UJJAIN	
34. (14-03-2026)	Preparation of business plan based on the data /information collected during market survey /internship	
Name of resource person	MR. NIRAJ LOKHANDE (TRAINING COORDINATOR)	
35. (15-03-2026)	Sunday 5- Homework, Assignment, Reading and personal work	
36. (16-03-2026)	Project outline and financial analysis tools –lecture cum case study /case exercises	
Name of resource person	MR. NU KHAN (EX. MANAGER CBI BHOPAL) MSC ECONOMICS , 35 YEAR EX.	
37. (17-03-2026)	Translating business plan in to Detailed project report(DPRS)	
Name of resource person	MR. NIRAJ LOKHANDE (TRAINING COORDINATOR)	
38. (18-03-2026)	Finalizing detailed project reports (DPRS)	
Name of resource person	MR. NU KHAN (EX. MANAGER CBI BHOPAL) MSC ECONOMICS , 35 YEAR EX.	
39. (19-03-2026)	Finalizing detailed project reports (DPRS)	
Name of	MR. NU KHAN (EX. MANAGER CBI BHOPAL)	

resource person	MSC ECONOMICS , 35 YEAR EX.
40. (20-03-2026)	Finalizing detailed project reports (DPRS)
Name of resource person	MR. NU KHAN (EX. MANAGER CBI BHOPAL) MSC ECONOMICS , 35 YEAR EX.
41. (21-03-2026)	Finalizing detailed project reports (DPRS)
Name of resource person	MR. NU KHAN (EX. MANAGER CBI BHOPAL) MSC ECONOMICS , 35 YEAR EX.
42. (22-03-2026)	Sunday 6- Homework, Assignment, Reading and personal work
43. (23-03-2026)	Finalizing detailed project reports (DPRS)
Name of resource person	MR. NU KHAN (EX. MANAGER CBI BHOPAL) MSC ECONOMICS , 35 YEAR EX.
44. (24-03-2026)	Finalizing detailed project reports (DPRS)
Name of resource person	MR. NU KHAN (EX. MANAGER CBI BHOPAL) MSC ECONOMICS , 35 YEAR EX.
45. (25-03-2026)	Finalizing detailed project reports (DPRS) and forwarding to MANAGE
Name of resource person	MR. NIRAJ LOKHANDE (TRAINING COORDINATOR)
46. (26-03-2026)	Finalizing detailed project reports (DPRS) gets Feedback from MANAGE
Name of resource person	MR. NIRAJ LOKHANDE (TRAINING COORDINATOR)
47. (27/03/2025)	Valedictory program and distribution of Certificate
Name of resource person	DR. AS CHOUHAN (NODAL OFFICER) MR. HK SHINDE (CHIEF OPERATING OFFICER , CGDRA UJJAIN)

****2 DAY HOLIDAY ON HOLI FESTIVAL
(02-03-2026 & 03-03-2026)**