

**JAYDATTA SHIKSHAN KRUSHI JALVIKAS PRATISHTHAN ASHTI BEED**  
**Details of Day to Day session under Agri-Clinics & Agri-BusinessCenters (AC&ABC) Scheme**  
**TIME TABLE BATCH NO 13**

**Duration : 14/02/2026 to 30/03/2026**

Day	Date	Session – I (9.30am – 11.00am)	Session – II (11.30am – 1.00pm)	Session – III (2.00pm – 3.30pm)	Session – IV (4.00pm – 5.30pm)
1	14.02.2026	<b>Registration</b> <ul style="list-style-type: none"> <li>Inauguration</li> <li>Video on Agripreneurs</li> </ul> <p>Mr. Sitaram Pokale B.Sc.Agri Exp- 20 Yrs (Pro. Coordinator JSKJP BEED)</p>	<b>Induction and Orientation</b> <ul style="list-style-type: none"> <li>AC&amp;ABC Scheme &amp; Use of <a href="http://www.agriclinics.net">www.agriclinics.net</a></li> <li>MANAGE activities, GOI Scheme Overview</li> </ul> <p>Mr.Vitthal Gunjal M.Sc. Agri Exp- 30 Years (Nodal Officer, JSKJP BEED)</p>	<b>Agro-ecological zone in India</b> <ul style="list-style-type: none"> <li>Introduction of Agro-ecological zone in India</li> <li>Zone-wise group discussion on major crops and practices</li> </ul> <p>Mr. Rajendra Shekade (Agriculture Expert) B.Sc Agri, Exp- 5 Yrs</p>	<b>ICT</b> <ul style="list-style-type: none"> <li>MS-WORD</li> <li>Internet access</li> </ul> <p>Mr.Pranav Kakade B.Sc. MSCIT Exp- 8 Yrs (Head IT Cell JSKJP BEED)</p>
2	15.02.2026	<b>Homework, Assignments, Readings and Personal work</b>			
3	16.02.2026	<b>Interpersonal Relation</b> <ul style="list-style-type: none"> <li>Introduction to Interpersonal Relations</li> <li>Analysis relations of different ego states</li> <li>Analysis of Transactions</li> <li>Analysis of Life position</li> </ul> <p>Dr. Sanjay Sawant (Corporate Trainer) A.M.D.N.Y.S., D.A.H.S., B. Com., M.S.W. Exp- 20 Yrs</p>	<b>Leadership</b> <ul style="list-style-type: none"> <li>Introduction to Leadership</li> <li>Leadership Power</li> <li>Leadership Styles</li> <li>Leadership in Administration</li> </ul> <p>Mr.R.D. Jogdand (Corporate Trainer) Exp- 20 Yrs</p>	<b>Communication</b> <ul style="list-style-type: none"> <li>Introduction to Communication</li> <li>Flow of communication</li> <li>Listening</li> <li>Barriers of communication &amp; how to Overcome barriers of communication</li> </ul> <p>Dr. Sanjay Sawant (Corporate Trainer) A.M.D.N.Y.S., D.A.H.S., B. Com., M.S.W. Exp- 20 Yrs</p>	<b>ICT</b> <ul style="list-style-type: none"> <li>MS-WORD</li> <li>Internet access</li> </ul> <p>Mr.Pranav Kakade B.Sc. MSCIT Exp- 8 Yrs (Head IT Cell JSKJP BEED)</p>

4	17.02.2026	<b>Stress Management</b> <ul style="list-style-type: none"> <li>• Introduction to Stress</li> <li>• Causes of Stress</li> <li>• Impact &amp; Management of Stress</li> </ul> <p>Mr.J. V. Sanap MBA (Agri Business) CSFA Agri College Ashti Exp- 5 Yrs</p>	<b>Group Dynamics</b> <ul style="list-style-type: none"> <li>• Importance of groups in organization and Team Interactions in group</li> <li>• Team Building</li> <li>• Decision Taking</li> <li>• Interaction with the Team. How to build a good team?</li> </ul> <p>Mr. Gopane S. G. M.Com PHD(Asst. Prof) ) CSFA Agri College Ashti Exp- 10 Yrs</p>	<b>Marketing and Hazards/risk management</b> <ul style="list-style-type: none"> <li>• Introduction to Risk &amp; Conflict, Causes of conflict in various enterprises,</li> <li>• Managing Risk &amp; Conflict</li> </ul> <p>Mr.J. V. Sanap MBA (Agri Business) CSFA Agri College Ashti Exp- 5 Yrs</p>	<b>Time Management</b> <ul style="list-style-type: none"> <li>• Time as a Resource</li> <li>• Identify Important Time Wasters</li> <li>• Individual Time Management Styles</li> <li>• Techniques for better management</li> </ul> <p>Mr. Gopane S. G. M.Com PHD(Asst. Prof) ) CSFA Agri College Ashti Exp- 10 Yrs</p>
5	18.02.2026	<b>Small enterprise Management</b> <ul style="list-style-type: none"> <li>• Small Enterprise Management</li> <li>• SWOT Analysis Book keeping process</li> </ul> <p>Miss. Vidya N. Pokale MBA Exp- 5 Yrs</p>	<b>Personal value and Ethics</b> <ul style="list-style-type: none"> <li>• Ethics in Business</li> </ul> <p>Miss. Vidya N. Pokale MBA Exp- 5 Yrs</p>	<b>Planning in Extension</b> <ul style="list-style-type: none"> <li>• Preparation and operationalization of Strategic Research Extension Plan (SREP)</li> </ul> <p>Mr.Vitthal Gunjal M.Sc. Agri Exp- 30 Years (Nodal Officer, JSKJP BEED)</p>	<b>Writing Skills</b> <ul style="list-style-type: none"> <li>• Writing, reading and Oral communication Skill</li> <li>• News Papers / agriculture magazines</li> </ul> <p>Mr. Sitaram Pokale B.Sc.Agri Exp- 20 Yrs (Pro. Coordinator JSKJP BEED)</p>
6	19.02.2026	<b>Interaction with successful agri-preneurs from different sectors – reflection on their success</b> <b>Mr. S. R Patil</b> <b>Patil Dairy Farm Kada</b>			
		<b>Mr. A.N. Kakade</b> <b>Kakade Poultry Farm Kinhi Ta. Ashti Dist. Beed</b>			

7	20.02.2026	<b>Design strategy</b> Design thinking for business strategy and entrepreneurship  Mr. Kamlesh Korpe (Corporate Trainaer) B.Sc. Exp- 10 Yrs	<b>Challenges In Business</b> Enterprise Development Challenges and mitigation strategies  Mr. Deshmukh S.D. MSc Agri (Asst. Prof.) CSFA Agri College Ashti Exp- 10 Yrs	<b>Introduction of Entrepreneurship</b> Basics of Social / Inclusive Entrepreneurship (Case Studies)  Mr.J. V. Sanap MBA (Agri Business) CSFA Agri College Ashti Exp- 5 Yrs	<b>Introduction to rule / regulation</b> <ul style="list-style-type: none"> <li>Acts, Rules and Regulations related to Agricultural</li> <li>GST, Income Tax Returns</li> </ul> Agriculture Land Revenue Records  Mr. Aniket S. Andhale Chartered Accountant Exp- 7 Yrs
8	21.02.2026	<b>Soils</b> <ul style="list-style-type: none"> <li>Soil types and their management</li> <li>Soil sampling</li> <li>Soil and water testing Advisory</li> </ul> Miss. Anajali Takle MSc Agri Soil Sci. (Agri. Asst.) Exp- 10 Yrs	<b>Package of Practices</b> <ul style="list-style-type: none"> <li>Major Crops (agriculture ) of the area and Post-harvest Technology</li> </ul> Mr. L.S. Misal M.Sc. Agri. Agronomy Exp- 10 Yrs	<b>Horticulture</b> <ul style="list-style-type: none"> <li>Package of practices of major Vegetables, Fruits, flowers, Cash crops, Medicinal and Aromatic crops of the area</li> </ul> Mr. Gavhane MSc Horticulture Exp- 27 Yrs	<b>Bi-product Value addition &amp; Management</b> <ul style="list-style-type: none"> <li>Fruit</li> <li>Spices</li> <li>Dairy</li> </ul> Mr.Rajenrda Supekar M.Sc. Agri Exp- 10 Yrs (TAO Jamkhed)
9	22.02.2026	<b>Homework, Assignments, Readings and Personal work</b>			
10	23.02.2026	<b>Pest Management</b> <ul style="list-style-type: none"> <li>Important Pests of Major Crops – Causes, Symptoms and Control measures</li> <li>Integrated Pest Management (IPM)</li> <li>Methods of Pesticide application</li> <li>Identification of useful and harmful insects</li> </ul> Mr. Balasaheb Aathare	<b>Disease management</b> <ul style="list-style-type: none"> <li>Important diseases of Major Crops – Causes, Symptoms and Control measures</li> <li>Integrated disease Management (IDM)</li> <li>Methods of seed treatments and application of fungicides</li> </ul> Mr. Vidhate A. B.	<b>Weed Management</b> <ul style="list-style-type: none"> <li>Types of weeds</li> <li>Identification and management of wees (including chemical, biological and mechanical control)</li> </ul> Mr.Rajenrda Supekar M.Sc. Agri Exp- 10 Yrs (TAO Jamkhed)	<b>License procedure and act</b> <ul style="list-style-type: none"> <li>Seed act</li> <li>Insecticide act</li> <li>Fertilizer Act</li> <li>Bio-Input certification</li> </ul> Mr.Rajenrda Supekar M.Sc. Agri Exp- 10 Yrs (TAO Jamkhed)

		MSc. Agri Anatomy Exp - 12 Yrs	MSc. Agri Pathology Sadguru College of Agri Mirajgaon Exp - 10 Yrs		
11	24.02.2026	<b>Seed</b> <ul style="list-style-type: none"> <li>Seed Producing Companies-technical Head</li> </ul> Mr.B. S. Doke MSc. Agri Genetic/Seed Tech Exp- 10 Yrs	<b>Bio-Input production and management</b> <ul style="list-style-type: none"> <li>Bio Agri Inputs Company - Technical Head</li> </ul> Mr. Vidhate A. B. M.Sc.Agric Pathology Sadguru College of Agri Mirajgaon Exp - 10 Yrs	<b>Chemical Input</b> <ul style="list-style-type: none"> <li>Input Retail Stores - Coromandel (any one)</li> </ul> Mr. Pradip Deokar M.Sc. Chemical Exp- 6 Yrs	<b>Agri-Marketing</b> <ul style="list-style-type: none"> <li>Millet Marketing</li> <li>Organic produce marketing</li> </ul> Miss. Jyoti Vidhate MBA Marketing Exp- 5 Yrs
12	25.02.2026	<b>Livestock entrepreneurship</b> <ul style="list-style-type: none"> <li>Animal health &amp; Artificial Insemination</li> <li>Package of practices of Animal husbandry Enterprises Dairy, goat, sheep &amp; piggery</li> </ul> Mr. Shamdhire Santosh B.Sc. Veterinary Diploma Exp- 29 Yrs (Asst. Livestock Development Officer)	<b>Poultry</b> <ul style="list-style-type: none"> <li>Types of poultry</li> <li>Management practices (inputs management)</li> <li>Feed &amp; Fodder</li> <li>Medicine and Vaccination</li> </ul> Mr. Shamdhire Santosh B.Sc. Veterinary Diploma Exp- 29 Yrs (Asst. Livestock Development Officer)	<b>Sericulture</b> <ul style="list-style-type: none"> <li>Complement package of practices on Sericulture</li> <li>Introduction to Project proposal</li> </ul> Mr. Sitaram Pokale B.Sc.Agric Exp- 20 Yrs (Pro. Coordinator JSKJP BEED)	<b>Apiculture - Bee keeping</b> <ul style="list-style-type: none"> <li>Complement package of practices on Apiculture</li> <li>Introduction to Project proposal</li> </ul> Mr. L.S. Misal M.Sc. Agri. Net Exp- 10 Yrs

13	26.02.2026	<b>Farm- Mechanization</b> <ul style="list-style-type: none"> <li>• Farm Implements and Equipment's</li> <li>• Repairing &amp; Maintenance of Farm</li> <li>• Implements</li> <li>• Custom Hiring Center</li> <li>• Solar-based agri-entrepreneurship</li> </ul> <p>Mr.Prashant Dhas B.Tech Agri CSFA Agri College Ashti Exp- 15 Yrs</p>	<b>Micro-Irrigation</b> <ul style="list-style-type: none"> <li>• Types of irrigation in agriculture</li> <li>• Micro-Irrigation System in agriculture</li> <li>• Hydroponic</li> </ul> <p>Mr.Prashant Dhas B.Tech Agri CSFA Agri College Ashti Exp- 15 Yrs</p>	<b>Plasticulture</b> <ul style="list-style-type: none"> <li>• Poly house / Shade net / tunnel net</li> <li>• Mulching / types of mulching</li> <li>• Water harvesting structures (Use of poly propylene material)</li> </ul> <p>Mr.Mhaske A. M. MSc Agri Horti. CSFA Agri College Ashti Exp- 5 Yrs</p>	<b>Fishery &amp; Aquaculture</b> <ul style="list-style-type: none"> <li>• Basics of fishery</li> <li>• Shrimp Farming</li> <li>• Feed &amp; Medicine</li> </ul> <p>Mr. Rajendra Dangare MSc. Fishery. (Asst. Commi. Fishery Rtd.) Exp- 30 Yrs</p>
14	27.02.2026	<b>Agri-tourism &amp; entrepreneurship</b> <ul style="list-style-type: none"> <li>• Agri-tourism</li> <li>• Eco-tourism</li> </ul> <p>Mr. Mahadeo Pokale BSc Micro Biology Exp- 30 Yrs</p>	<b>Warehouses Management</b> <ul style="list-style-type: none"> <li>• Warehouse function and management</li> </ul> <p>Mr. Tarate G. L. MSc Agri (TAO Ashti) Exp. 15 Yrs</p>	<b>Contract Farming</b> <ul style="list-style-type: none"> <li>• Complete package of practices for contract farming</li> </ul> <p>Mr. Tarate G. L. MSc Agri (TAO Ashti) Exp. 15 Yrs</p>	<b>Agri-Journalism</b> <ul style="list-style-type: none"> <li>• Printing, Digital, Social Media</li> <li>• Project proposal on Mushroom farming</li> </ul> <p>Mr. Datta Kakade MA (Editor Dainik Parshwabhumii) Exp- 30 Yrs</p>
15	28.02.2026	<b>Project Identification</b> <ul style="list-style-type: none"> <li>• Resources Analysis and counseling</li> <li>• Project identification profile preparation</li> <li>• Presentation and Counseling</li> </ul> <p>Proff.M. R. Waghule M.Com. M.Phil., PHD Exp- 25 Yrs</p>	<b>Project Identification</b> <ul style="list-style-type: none"> <li>• Resources Analysis and Counseling</li> <li>• Project identification profile preparation Presentations and Counseling</li> </ul> <p>Proff.M. R. Waghule M.Com. M.Phil., PHD Exp- 25 Yrs</p>	<b>Tools &amp; Technique</b> <ul style="list-style-type: none"> <li>• Briefing on tools and techniques of market survey</li> <li>• Briefing on Check list for date collection</li> <li>• Dos and don'ts during hands-on-experience</li> </ul> <p>Miss. Vidya N. Pokale MBA Exp- 5 Yrs</p>	<b>Tools &amp; Technique</b> <ul style="list-style-type: none"> <li>• Briefing on tools and techniques of market survey</li> <li>• Briefing on Check list for data collection</li> <li>• Dos and don'ts during hands-on-experience</li> </ul> <p>Miss. Vidya N. Pokale MBA Exp- 5 Yrs</p>
16	01.03.2026	<b>Homework, Assignments, Readings and Personal work</b>			

17	02.03.2026	Exposure Visit to KVK		Exposure Visit to ICAR Institute (nearby if any)	
18	03.03.2026	Exposure to DAC&FW flagship scheme implemented at district level (soil Health Card, Crop Insurance, RKVY, Seed bank and all etc.) with State Agriculture and Allied department			
19	04.03.2026	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			
20	05.03.2026	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			
21	06.03.2026	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			
22	07.03.2026	<b>Account &amp; Finance</b> <ul style="list-style-type: none"> <li>Ledger &amp; book keeping</li> </ul> Mr. Aniket S. Andhale Chartered Accountant Exp- 7 Yrs	<b>Marketing &amp; product Development</b> <ul style="list-style-type: none"> <li>Digital marketing</li> <li>Method demonstration</li> <li>Result Demonstration</li> </ul> Miss. Jyoti Vidhate MBA Marketing Exp- 5 Yrs	<b>Bank Volunteer</b> Banking facilitators a “Business and Extension opportunity” for Agripreneur  Mr.Pradip Shinde M.Com. Exp- 30 Yrs (Asst. Bank Manager BOI Rtd)	<b>Grievances redressal mechanism in Banks</b> <ul style="list-style-type: none"> <li>RTI / Ombudsman etc.</li> </ul> Mr.Pradip Shinde M.Com. Exp- 30 Yrs (Asst. Bank Manager BOI Rtd)
23	08.03.2026	<b>Homework, Assignments, Readings and Personal work</b>			
24	09.03.2026	<b>Govt. Scheme</b> National Horticulture Mission (NHM)  Mr.Vitthal Gunjal M.Sc. Agri Exp- 30 Years (Nodal Officer, JSKJP BEED)	<b>Flagship programs of</b> Dept. of Animal Husbandry, GOI and of respective State  Mr. Shamdhire Santosh B.Sc. Veterinary Diploma Exp- 29 Yrs (Asst. Livestock Development Officer)	<b>Flagship programs of</b> Dept. of fisheries, GOI and of respective State  Mr. Rajendra Dangare MSc. Fishery. (Asst. Commi. Fishery Rtd.) Exp- 30 Yrs	<b>National Food Security Mission (NFSM)</b>  Mr.Vitthal Gunjal M.Sc. Agri Exp- 30 Years (Nodal Officer, JSKJP BEED)
25	10.03.2026	<b>Work with Line department</b> <ul style="list-style-type: none"> <li>How to work effectively with ATMA and to organize</li> </ul>	<b>Source of Credit &amp; Subsidy</b> <ul style="list-style-type: none"> <li>Rural Credit / Funds</li> <li>Crop insurance Access</li> </ul>	<b>IT Enabled Agricultural Extension</b>	<b>IT Enabled Agricultural Extension Advisory Services</b> <ul style="list-style-type: none"> <li>Introduction of Mobile</li> </ul>

		Farm Schools – PD ATMA Mr.Baig M.R.R. BTM ATMA Beed Exp- 10 Years	of subsidies scheme – Bankers / NABARD Mr.T. L. Markad DDM NABARD Exp – 10 Yrs	<b>Advisory Services</b> • Visit to KCC Mr. Tamboli I M MSc. Extn (Asst. Prof) Exp- 6 Yrs CSFA Agri College Ashti	app/Tablet Mr. Tamboli I M MSc. Extn (Asst. Prof) Exp- 6 Yrs CSFA Agri College Ashti
26	11.03.2026	Exposure Visit to State Department of Agriculture		Exposure Visit to Dept. of Animal husbandry & Fishery	
27	12.03.2026	Exposure visit to KCC		Exposure visit to Radio station/Television Center	
28	13.03.2026	Exposure to DAC&FW flagship scheme implemented at district level (soil Health Card, Crop Insurance, RKVY, Seed bank and all etc.) with State Agriculture and Allied department			
29	18.03.2026	Preparation of business plan based on the data / information collected during Market Survey / Internship		Miss. Vidya N. Pokale MBA	
30	15.03.2026	<b>Homework, Assignments, Readings and Personal work</b>			
31	16.03.2026	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			
32	17.03.2026	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			
33	14.03.2026	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			
34	19.03.2026	Project outline and financial analysis tools = lecture cum case study / case exercises		Mr. Sonawane S.K. MSc Agri (MD Feed Mill Ltd.) Mr. Aniket S. Andhale (Chartered Accountant)	
35	20.03.2026	Translating Business Plan in to Detailed Project Report (DPR's)		Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)	
36	21.03.2026	Finalizing Detailed Project Reports (DPRs)		Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)	
37	22.03.2026	<b>Homework, Assignments, Readings and Personal work</b>			
38	23.03.2026	Finalizing Detailed Project Reports (DPRs)		Mr.R. R. Kulkarni (DDM NABARD.) Mr. Amit Jadhav (Mannager Bank Of India Pune)	
39	24.03.2026	Finalizing Detailed Project Reports (DPRs)		Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)	
40	25.03.2026	Finalizing Detailed Project Reports (DPRs)		Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)	
41	26.03.2026	Finalizing Detailed Project Reports (DPRs)		Mr.T. L. Markad(DDM NABARD.)Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)	

<b>42</b>	<b>27.03.2026</b>	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE	Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)
<b>43</b>	<b>28.03.2026</b>	Finalizing Detailed Project Reports (DPRs) and gets Feedback from MANAGE	Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)
<b>44</b>	<b>29.03.2026</b>	Presentation of DPR and submission to respective bankers	Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)
<b>45</b>	<b>30.03.2026</b>	Valedictory program and distribution of Certificate.	

