

TRAINING PROGRAMME UNDER
AGRICLINICS & AGRIBUSINESS CENTRES SCHEME
NTI-Krishi Vigyan Kendra, Baramati, Dist-Pune, (M.S.)
Duration:- 08/12/2025 to 21/01/2026, TP No-3093

DETAILS OF DAY TO DAY SESSION UNDER AGRI-CLINICS & AGRIBUSINESS CENTERS (AC&ABC) SCHEME

Day & Date	Session I 9.30 – 11.00	Session II 11.30 – 1.00	Session III 2.00 -3.30	Session IV 4.00 – 5.30
01 08/12/2025	<ul style="list-style-type: none"> Registration Inauguration Video on Agripreneur <p>Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-7 Yrs Dr.M.D.Joshi,Ph.D Nodal officer,KVK Baramati Exp-10 Yrs</p>	<p>Introduction and Orientation</p> <ul style="list-style-type: none"> AC&ABC Scheme & Use of www.agriclinics.net MANAGE activities, GoI Scheme Overview <p>Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-7 Yrs</p>	<p>Agro-ecological zone in India:</p> <ul style="list-style-type: none"> Introduction of Agro-ecological zone in India Zone-wise group discussion on major crops and practices <p>Mr.M.A.Jadhav (Farm Manager) Msc Agri,Exp-07 Yrs</p>	<p>ICT:</p> <ul style="list-style-type: none"> MS-WORD Internet access <p>Mr.P.P.Pote (Prog. Assistant) MCA,Exp-10 Yrs</p>
02 09/12/2025	<p>Interpersonal Relation</p> <ul style="list-style-type: none"> Introduction to Interpersonal Relations Analysis Relations of different ego states Analysis of Transactions Analysis of Life position <p>Mr.Sunil Shete, Bsc PGDM,MBA Exp-11 Yrs</p>	<p>Leadership:</p> <ul style="list-style-type: none"> Introduction to Leadership Leadership Power Leadership Styles Leadership in Administration <p>Mr. Shashank Mohite, MBA (Corporate Trainer) Exp-16 Yrs</p>	<p>Communication:</p> <ul style="list-style-type: none"> Introduction to Communication Flow of Communication, Listening Barriers of Communication & How to overcome barriers of communication <p>Mr.Suresh Umap-Bcom,MBA,MSW (Corporate Trainer) Exp-16 Yrs</p>	<p>ICT:</p> <ul style="list-style-type: none"> MS-WORD Internet access <p>Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-7 Yrs</p>
03 10/12/2025	<p>Stress Management:</p> <ul style="list-style-type: none"> Introduction to Stress Causes of Stress Impact & Management of Stress <p>Mr.Suresh Umap-Bcom,MBA,MSW (Corporate Trainer) Exp-16 Yrs</p>	<p>Group Dynamics:</p> <ul style="list-style-type: none"> Importance of groups in organization and Team Interactions in group Team Building Decision Taking Interaction with the Team, how to build a good team <p>Prof. Pratibha More (Corporate Trainer) Bsc Ag, MBA Exp-11 Yrs</p>	<p>Marketing and Hazard/Risk Management:</p> <ul style="list-style-type: none"> Introduction to Risk & Conflict, Causes of Conflict in various enterprises, Managing Risk & Conflict <p>Mr.Rajendra Fukane ,MBA (Corporate Trainer) Exp-16 Yrs</p>	<p>Time Management:</p> <ul style="list-style-type: none"> Time as a Resource Identify Important Time Wasters Individual Time Management Styles Techniques for better management <p>Mr.Sunil Shete, Bsc PGDM,MBA Exp-11 Yrs</p>

M. Jadhav


04 11/12/2025	Small enterprise Management <ul style="list-style-type: none"> Small Enterprise Management SWOT Analysis Book keeping process Mr.Nitin Bendre,MSW Entrepreneur Exp-11 Yrs	Personal value and Ethics <ul style="list-style-type: none"> Ethics in Business Mr.Suresh Umap-Bcom,MBA,MSW (Corporate Trainer) Exp-16 Yrs	Planning in Extension: <ul style="list-style-type: none"> Preparation and operationalization of Strategic Research Extension Plan (SREP) Mr.S.S.Godase,Msc Agri SMS(Agri Extn) Exp-14 Yrs	Writing Skills: <ul style="list-style-type: none"> Writing,reading and Oral communication Skill News Papers/agriculture Magazines Mr.S.S.Godase,Msc Agri SMS(Agri Extn) Exp-14 Yrs
05 12/12/2025	Interaction with successful Agri-preneurs (4) different sectors-reflecting on their success Mr.Sourabh Pawar Mr.Prajwal Saste, Mr.Rangrao Ejagar,Mr. Dattatray Thorat			
06 13/12/2025	Design strategy: <ul style="list-style-type: none"> Design thinking for business strategy and entrepreneurship Mr.S.S.Godase, Msc Agri SMS(Extn) Exp-14 Yrs	Challenges in business: <ul style="list-style-type: none"> Enterprise Development Challenges and mitigation strategic Mr.Yogesh Patil, MBA Exp-14 Yrs	Introduction of Entrepreneurship: <ul style="list-style-type: none"> Basics of Social/Inclusive Entrepreneurship (Case Studies) Mr.Suresh Umap- Bcom, MBA (Corporate Trainer) Exp-16 Yrs	Introduction to rule/regulation: <ul style="list-style-type: none"> Acts, Rules and Regulations related to Agricultural GST, Income Tax Return Agriculture Land Revenue Records Prof. Pratibha More (Corporate Trainer) Bsc Ag, MBA Exp-11 Yrs
07 14/12/2025	Sunday -1 Homework, Assignments, Readings and Personal Work			
08 15/12/2025	Soils: <ul style="list-style-type: none"> Soil types and their management Soil sampling Soil and Water Testing Advisory Dr.V.M.Bhoite,Ph.D SMS (Sol Science),Exp-15 Yrs	Package of Practices: <ul style="list-style-type: none"> Major Crops (agriculture) of the area and Post-harvest Technology Mr.S.V.Karanje,MSc Ag SMS(Agrocomy) Exp-14 Yrs	Horticulture <ul style="list-style-type: none"> Package of practices of major Vegetables, Fruits,Flowers, Cash crops, Medicinal and Aromatic crops of the area Mr.Vijay Madane,Msc Ag Exp-07 Yrs	Bi-product Value addition & Management: <ul style="list-style-type: none"> Fruit Spices Dairy Mr.Y.L.Jagdale,Msc Ag Exp-11 Yrs Dr.R.S.Jadhav,Mvsc SMS (Vet Sci) Exp-17 Yrs

09 16/12/2025	Pest Management: <ul style="list-style-type: none"> • Important Pests of Major Crops –Causes, Symptoms and Control measures • Integrated Pest Management (IPM) • Methods of Pesticide application • Identification of useful and harmful insects Mr.Subhash Randive Consultant ,Msc Agro chemicals Exp-10 Yrs	Disease Management: <ul style="list-style-type: none"> • Important diseases of Major Crops – Causes, Symptoms and Control measures • Integrated disease Management(IDM) Methods of seed treatments and application of fungicides Mr.Sanjay Kadam Consultant ,Msc Agri Exp-11 Yrs	Weeds Management <ul style="list-style-type: none"> • Types of weeds • Identification and management of weeds (including chemical,biological and mechanical control) Mr.M.A.Jadhav (Farm Manager) Msc Agri,Exp-08 Yrs	License procedure and act: <ul style="list-style-type: none"> • Seed act • Insecticide act • Fertilizer Act • Bio-Input certification Mr.Kalyan Patil (Consultant) Msc Agri Exp-11 Yrs
10 17/12/2025	Seed: <ul style="list-style-type: none"> • Seed Producing Companies-technical Head Mr.P.P.Gawade,Bsc Ag Exp-8 Yrs	Bio-Input production and management <ul style="list-style-type: none"> • Bio Agri Inputs Company- Technical Head Mr.Alpesh Wagh Production Manager,Bsc Ag Exp-10 Yrs	Chemical Input <ul style="list-style-type: none"> • Input Retail Stores— Coromandel (anyone) Mr.Rajendra Fukane ,MBA (Corporate Trainer) Exp-16 Yrs	Agri-Marketing <ul style="list-style-type: none"> • Millet Marketing • Organic produce Marketing Mr.Yogesh Patil,MBA Exp-14 Yrs
11 18/12/2025	Livestock Entrepreneurship <ul style="list-style-type: none"> • Animal health & Artificial Insemination • Package of practices of Animal Husbandry Enterprises Dairy, Goat,sheep & piggerly Dr.R.S.Jadhav,Mvsc,SMS (Vet Sci) Exp-17 Yrs	Poultry: <ul style="list-style-type: none"> • Types of poultry • Management practices (inputs management) • Feed&Fodder • Medicine and vaccination Dr Sachin Lawand, Mvsc Exp-14 Yrs	Sericulture: <ul style="list-style-type: none"> • Complement package of practices on Sericulture • Introduction to Project proposal Mr.Mohan Bhosale,MA Exp-17 Yrs	Apiculture –Bee Keeping <ul style="list-style-type: none"> • Complement package of practices on Apiculture • Introduction to Project proposal Mr.Prashant Gawade, Incharge,Apiary Bsc Biotech Exp-10 Yrs
12 19/12/2025	Farm-Mechanization: Farm Implements and Equipment's, Repairing&Maintenane of FarmImplements Custom Hiring Centre Solar-basedagri-entrepreneurship Mr.M.A.Jadhav (Farm Manager) Msc Agri,Exp-08 Yrs	Micro-Irrigation: <ul style="list-style-type: none"> • Types of irrigation in agriculture • Micro-Irrigation System in agriculture • Hydroponic Mr.Ganesh Ghorpade, Bsc Ag Agronomist-6 Yrs	Plasticulture <ul style="list-style-type: none"> • Polyhouse/shadenet/tunnel net • Mulching /types of mulching • Water harvesting structures (Use of polypropylene material) Mr.Sunil Khule,Bsc Ag MBA Project Manager-Malshej Agrotech Exp-7 Yrs	Fishery & Aquaculture Basics of fishery Shrimp farming <ul style="list-style-type: none"> • Feeds & Medicine Mr.C.D.Date.,Bsc Ag,Master Trainer Exp-8Yrs

13 20/12/2025	Agri-tourism & Entrepreneurship <ul style="list-style-type: none"> • Agri-tourism • Eco-tourism Mr.P.Shinde,Msc Ag Agril .officer Exp-17 Yrs	Warehouses Management Warehouses functions and management Mr.M.A.Jadhav (Farm Manager) Msc Agri,Exp-08 Yrs	Contract Farming: Complete package of practices for contract farming Mr.T.J.Jadhav,Bsc Ag,MBA Exp-07 Yrs	Agri-Journalism <ul style="list-style-type: none"> • Printing,Digital,SocialMedia • Project proposal on Mushroom Farming Mr.S.S.Godase,Msc Agri SMS(Extn) Exp-14 Yrs
14 21/12/2025	Sunday -2 Homework, Assignments, Readings and Personal Work			
15 22/12/2025	Project Identification: <ul style="list-style-type: none"> • Resources Analysis and Counselling • Project identification, profile preparation Presentations Mr.Yogesh Patil,MBA Exp-14 Yrs	Project Identification: Resources Analysisand Counselling Project identification, Profile Preparation Presentations and Counselling Mr.Rajendra Fukane Bsc,MBA (Corporate Trainer) Exp-16 Yrs	Tools & Technique: <ul style="list-style-type: none"> • Briefing on tools and techniques of market survey • Briefing on Check list for data collection • Dos and Don'ts during hands-on-experience Mr.Suresh Umap-Bcom,MBA,MSW (Corporate Trainer) Exp-16 Yrs	Tools & Technique: <ul style="list-style-type: none"> • Briefing on tools and techniques of market survey • Briefing on Check list for data collection • Dos and Don'ts during hands-on-experience Mr.Suresh Umap- Bcom,MBA,MSW (Corporate Trainer) Exp-16 Yrs
16 23/12/2025	Exposure to DAC&FW flagship scheme implemented at district level(Soil Health Card, Crop Insurance, RKVY, Seed Bank and all etc.) with Stat Agriculture and Allied department. Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-07 Yrs			
17 24/12/2025	Exposure to DAC&FW flagship scheme implemented at district level (Soil Health Card, Crop Insurance, RKVY, Seed Bank and all etc.) With Stat Agriculture and Allied department. Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-07 Yrs			
18 25/12/2025	Market Survey —Business / Activity Overview (Collecting datafrom secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation of Business plan			
19 26/12/2025	Market Survey —Business / Activity Overview (Collecting datafrom secondary sources of information to find out scope for the proposed Business Activity and essential information for préparation of Business plan			
20 27/12/2025	Market Survey —Business / Activity Overview (Collecting datafrom secondary sources of information to find out scope for the proposed Business Activity and essential information for préparation of Business plan			
21 28/12/2025	Sunday -3 Homework, Assignments, Readings and Personal Work			

22 29/12/2025	Account & Finance Ledger & book keeping Mr.C.H.Patil,M.com Exp-13 Yrs	Marketing & Product Development • Digital marketing • Method demonstration • Result Demonstration Mr.Rajendra Fukane Bsc,MBA (Corporate Trainer) Exp-16 Yrs	Bank Volunteer: Banking facilitators a“Business and Extension opportunity” for Agripreneur Mr. Yogesh Patil,MBA Exp-14 Yrs	Grievances redressal mechanism in Banks,RTI,etc Mr. Yogesh Patil,MBA Exp-14 Yrs
23 30/12/2025	Govt. Scheme: National Horticulture Mission (NHM) Mr.P.Shinde,Msc Ag Agril .officer Exp-17 Yrs	Flagship programs of Dept.of Animal Husbandry,GoI. And of respective State Dr.R.S.Jadhav,Mvsc SMS (Vet Sci) Exp-17 Yrs	Flagship programs of Dept.of Fisheries, GoI and of respective State Mr.C.D.Date.,Bsc Ag Exp-08Yrs	National Food Security Mission (NFSM) Mr.S.Khupase,Msc Food tech Exp-05 Yrs
24 31/12/2025	Work with Line department: • How to work effectively with ATMA and to organize Farm Schools-PDATMA Mr.P.Shinde,Msc Ag Agril .officer Exp-17 Yrs	Source of Credit & Subsidy: • Rural Credit/funds • Crop Insurance Access of subsidies scheme— Bankers/NABARD Mr. Yogesh Patil,MBA Exp-14 Yrs	IT Enabled Agricultural Extension Adviser Services Visit to KCC Mr.P.P.Pote (Prog. Assistant) MCA,Exp-11 Yrs	IT Enabled Agricultural Extension Adviser Services Introduction of MobileApp/e-tablet) Mr.P.P.Pote (Prog. Assistant) MCA,Exp-11 Yrs
25 01/01/2026	Exposure Visit To KCC		Exposure Visit to Radio station/Television Centre	
26 02/01/2026	Exposure Visit to KVK		Exposure Visit to ICAR Institute (nearby if any)	
27 03/01/2026	Exposure Visit to State Department of Agriculture		Exposure Visit to Department of Animal Husbandry & fishery	
28 04/01/2026	Sunday -4 Homework, Assignments, Readings and Personal Work			
29 05/01/2026	Hands on experience / Internship with respective Agri-business Companies/established agripreneur-Interaction with the promoter & understanding each process thoroughly & record the observations-see clarifications-amend the business plan accordingly.			
30 06/01/2026	Hands on experience / Internship with respective Agri-business Companies/established agripreneur-Interaction with the promoter & understanding each process thoroughly & record the observations-see clarifications-amend the business plan accordingly.			
31 07/01/2026	Hands on experience / Internship with respective Agri-business Companies/established agripreneur-Interaction with the promoter & understanding each process thoroughly & record the observations-see clarifications-amend the business plan accordingly.			

32 08/01/2026	Preparation of business plan based on the data/ information collected during Market Survey/ internship Mr.Yogesh Patil,MBA Exp-14 Yrs	
33 09/01/2026	Project outline and financial analysis tools-lecture cum case study/ case exercise Mr.Arun Kadam,Mcom Exp-12 Yrs	
34 10/01/2026	Translating Business Plan in to Detailed Project Report (DPRs) Mr.Yogesh Patil,MBA Exp-14 Yrs	
35 11/01/2026	Sunday -5 Homework, Assignments, Readings and Personal Work	
36 12/01/2026	Finalizing Detailed Project Reports (DPRs) Mr.Pandit Gawade ,Msc Ag Retired Bank officer-23 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp-14 Yrs
37 13/01/2026	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp-14 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.Pandit Gawade ,Msc Ag Retired Bank officer-23 Yrs
38 14/01/2026	Finalizing Detailed Project Reports (DPRs) Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM, Exp-7 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp
39 15/01/2026	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp-14 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-7Yrs
40 16/01/2026	Finalizing Detailed Project Reports (DPRs) Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM, Exp-07 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp-14 Yrs
41 17/01/2026	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM, Exp-07 Yrs	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM, Exp-07 Yrs
42 18/01/2026	Sunday-6 Homework, Assignments, Readings and Personal Work	
43 19/01/2026	Finalizing Detailed Project Reports (DPRs) and gets Feedback from MANAGE Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM, Exp-07 Yrs	Finalizing Detailed Project Reports (DPRs) and gets Feedback from MANAGE Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM, Exp-07 Yrs
44 20/01/2026	Presentation of DPR and Submission to respective Bankers & Uploading on JanSamarth portal Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM, Exp-07 Yrs	
45 21/01/2026	Valedictory Program and distribution of Certificate Dr.M.D.Joshi, Dr.D.A.Shinde, Mr.S.S.Godse, Mr.G.B.Shinde & All the Candidates	


Nodal Officer
AC & ABC Training Center
KVK Baramati, Dist. Pune