

**AGRI-CLINICS AND AGRI-BUSINESS CENTER SCHEME**  
**FAMILY FARMING PRODUCER COMPANY, “KRUSHILAM”, ACABC CENTRE KOLHAPUR, MAHARASHTRA**  
**Training Period- 21/11/2025 to 04/01/2026**

**TP No. – 3098**

**Program Schedule**

Day	Date	Session - I (9.30 am-11 am)	Session – II (11.30 am-1 pm)	Session – III (2 pm-3.30 pm)	Session – IV (4 pm-5.30 pm)
1	21/11/2025	<ul style="list-style-type: none"><li>• <b>Registration</b></li><li>• Inauguration</li><li>• Video on Agripreneurs</li></ul>	<b>Induction and Orientation:</b> <ul style="list-style-type: none"><li>• AC&amp;ABC Scheme &amp; use of <a href="http://www.agriclinics.net">www.agriclinics.net</a></li><li>• MANAGE activities, GOI Scheme Overview</li></ul>	<b>Agro ecological zone in India:</b> <ul style="list-style-type: none"><li>• Introduction of agro-ecological zone in India</li><li>• Zone-wise group discussion on major crops and practices</li></ul>	<b>ICT:</b> <ul style="list-style-type: none"><li>• MS- WORD</li><li>• Internet Access</li></ul>
		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri Exp-5 Yrs		Mr. Changdev Gaikwad (Asst Principal RAMETI) M.Sc. agronomy Exp-6Yrs	Mr Ajitsinh A Patil, BE Computer & MANAGMENT Eng. 7Yrs
2	22/11/2025	<b>Interpersonal Relation:</b> <ul style="list-style-type: none"><li>• Introductions to Interpersonal Relations</li><li>• Analysis Relations of different ego states</li><li>• Analysis of transactions,</li><li>• Analysis of life position</li></ul>	<b>Leadership:</b> <ul style="list-style-type: none"><li>• Introduction to Leadership</li><li>• Leadership Power</li><li>• Leadership Styles</li><li>• Leadership in administration.</li></ul>	<b>Communication:</b> <ul style="list-style-type: none"><li>• Introduction to communication</li><li>• Flow of Communication Listening</li><li>• Barriers of Communication &amp; How to overcome Barriers of communication</li></ul>	<b>ICT:</b> <ul style="list-style-type: none"><li>• MS-WORD</li><li>• Internet</li></ul>
		Mr. R.S. Khaire M.A B.Ed. (Motivational Speaker) 16Yrs.		Mr. Udaykumar Joshi. Freelancer Guest Speaker 28 Yrs.	Mr. Subedh Mohite (MCA) Software Eng. 7Yrs
3	23/11/2025	<b>Stress Management:</b> <ul style="list-style-type: none"><li>• Introduction to Stress</li><li>• Causes of Stress</li><li>• Impact &amp; Management of stress</li></ul>	<b>Group Dynamics:</b> <ul style="list-style-type: none"><li>• Importance of groups in organization and team Interactions in group</li><li>• Team Building</li><li>• Decision Taking Interactions with the Team. How to build a good team?</li></ul>	<b>Marketing and Hazards / risk Management:</b> <ul style="list-style-type: none"><li>• Introduction to risk &amp; Conflict in various enterprises Managing Risk &amp; Conflict</li></ul>	<b>Time Management:</b> <ul style="list-style-type: none"><li>• Time as a Resource</li><li>• Identify important Time Wasters</li><li>• Individual Time management styles Techniques for better management</li></ul>
		Mr. Mayuresh Chougule, (MBA, Marketing, Corporate Trainer). 02Yrs		Mr. Kiran Ghadage. (MBA, Marketing) Eng. 7Yrs	
4	24/11/2025	Homework, Assignment, Reading and Personal Work			
5	25/11/2025	<b>Interaction with successful agri- preneurs (at least 4) from different sectors- reflecting on their success</b> 1. Mr. Akshay Patil (Tissue Culture), 2. Mr. Rahul Mengane (Vermicompost Unit), 3. Ms. Jyotsana Desai (Bee Keeping), 4. Mr. Shivaji Shinde (Dairy Farm)			

6	26/11/2025	<b>Small enterprises Management:</b> <ul style="list-style-type: none"> <li>Small enterprise management</li> <li>SWOAT Analysis</li> <li>Book keeping process</li> </ul>	<b>Personal value and ethics:</b> Ethics in Business	<b>Planning in Extension:</b> Preparation and operationalization of Strategic Research Extension plan (SREP)	<b>Writing Skills:</b> <ul style="list-style-type: none"> <li>Writing, reading &amp; oral</li> <li>Communication skill</li> </ul> News Papers/agriculture Magazines
		Mr. Laxmikant Katti Retired Banker 25Yrs.		Mrs. Vrushali V Patil M.Sc. Agri. Extension Exp 10 Yrs	
7	27/11/2025	<b>Design Strategy:</b> <ul style="list-style-type: none"> <li>Design thinking for business strategy and entrepreneurship</li> </ul>	<b>Challenges in business:</b> Enterprise Development Challenges and mitigation Strategies	<b>Introduction of Entrepreneurship:</b> <ul style="list-style-type: none"> <li>Basics of Social / Inclusive entrepreneurship (Case studies)</li> </ul>	<b>Introduction to rule/regulation:</b> <ul style="list-style-type: none"> <li>Acts, Rules and Regulations related to Agricultural</li> <li>GST, Income Tax returns, Agriculture Land Revenue Records</li> </ul>
		Mr. Maruti Mali. Owner Brahma Business MBA 18Yrs.		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri Exp-5 Yrs	Mr. Swapnil Rajhaunce (C.A.) 5Yrs.
8	28/11/2025	<b>Soils:</b> <ul style="list-style-type: none"> <li>Soil types and their management</li> <li>Soil sampling</li> <li>Soil and water testing advisory</li> </ul>	<b>Package of Practices:</b> <ul style="list-style-type: none"> <li>Major crops (agriculture) of the area and post-harvest Technology</li> </ul>	<b>Horticulture:</b> <ul style="list-style-type: none"> <li>Package of Practices of major vegetables, Fruits, Flowers, Cash crop, Medicinal And Aromatic Crops of the area</li> </ul>	<b>Bi-product value addition &amp; Management:</b> <ul style="list-style-type: none"> <li>Fruits</li> <li>Spices</li> <li>Dairy</li> </ul>
		Mr. Maruti Mali. Owner Brahma Business MBA 18Yrs.		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri Exp-5 Yrs	Mr. Swapnil Rajhaunce (C.A.) 5Yrs.
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		Mr. Pravin Malli (M.Sc. Agro Chem. Ph.D AGPM) MD Oasis Pest. 13Yrs.		Mr. Rushikesh Kakade. (M.Sc. Horticulture) 4Yrs.	

9	29/11/2025	<b>Agri-tourism &amp; entrepreneurship:</b> <ul style="list-style-type: none"> <li>Agri-tourism</li> <li>Eco-tourism</li> </ul>	<b>Warehouse Management:</b> <ul style="list-style-type: none"> <li>Warehouses functions and management</li> </ul>	<b>Contract farming:</b> <ul style="list-style-type: none"> <li>Complete package of practices for contract farming</li> </ul>	<b>Agri-Journalism:</b> <ul style="list-style-type: none"> <li>Printing, Digital, Social media</li> <li>Project proposal on mushroom farming</li> </ul>
		Mr. Abhishek Raorane B.Sc. Agri. (Owner of Yashraj Agro Tourism Belgavi) 07Yrs.	Mr. K. D. Patil (Warehouse Management Expert) Exp-10 Yrs	Mr. K.D. Gorad. M.Sc. Agronomy Exp. 9Yrs	Dr. S. M. Gholape. M.sc in Agriculture Extension Exp-5Yrs.
10	30/11/2025	<b>Pest Management:</b> <ul style="list-style-type: none"> <li>Important pests of major crops – Causes, symptoms and control measures</li> <li>Integrated pest Management (IPM)</li> <li>Methods of pesticide application</li> <li>Identification of useful and harmful insects</li> </ul>	<b>Disease Management:</b> <ul style="list-style-type: none"> <li>Importance Diseases of Major Crops – Causes, Symptoms and control measures</li> <li>Integrated disease Management (IDM)</li> <li>Methods of Seed Treatments</li> <li>And application of fungicides</li> </ul>	<b>Weeds Management:</b> <ul style="list-style-type: none"> <li>Types of weeds</li> <li>Identification and management of weeds (including chemical, biological, mechanical control)</li> </ul>	<b>License procedure and act:</b> <ul style="list-style-type: none"> <li>Seed act</li> <li>Insecticide act</li> <li>Fertilizer act</li> <li>Bio-Input certification</li> <li></li> </ul>
		Mr. Pravin Malli (M.Sc. Agro Chem. Ph. D AGPM) MD Oasis Pest. 13Yrs.		Miss. Veena Chavan (M.Sc. Agri.) KVK, Kanerimath 6Yrs.	Mr. Abhijit Gadade TAO Hatkanangale
11	01/12/2025	<b>Homework, Assignment, Reading and Personal Work</b>			
12	02/12/2025	<b>Seed:</b> Seed producing companies-technical head	<b>Bio-Input production and management:</b> Bio Agri inputs Company-Technical head	<b>Chemical Input:</b> Input retail Stores- Coromandel (any one)	<b>Agri-Marketing</b> Millet marketing Organic Produce marketing
		Mr. Pandurang Ghadage. M.Sc. Agri Exp-8Yrs	Mr. Shridhar Aduarkar M. Sc. Chem. Exp-10 Yrs	Mr. Sambhaji Patil (MBA Marketing) SYNGENTA Field Officer. 7Yrs	Mr. Sandeep Patil ABM Exp-10Yrs
13	03/12/2025	<b>Livestock Entrepreneurship:</b> <ul style="list-style-type: none"> <li>Animal health &amp; Artificial insemination</li> <li>Package of practices of animal husbandry enterprises- Dairy, Goat, Sheep &amp; Piggery</li> </ul>	<b>Poultry:</b> <ul style="list-style-type: none"> <li>Types of Poultry</li> <li>Management Practices (inputs management)</li> <li>Feed &amp; fodder Medicine and vaccination</li> </ul>	<b>Sericulture:</b> <ul style="list-style-type: none"> <li>Complement package of practices on sericulture</li> <li>Introduction to project proposal</li> </ul>	<b>Apiculture-Bee Keeping:</b> <ul style="list-style-type: none"> <li>Complement package of practices on apiculture</li> <li>Introduction to Project proposal</li> </ul>
		Dr. N. S. Bhatt. (PHD Animal Husbandary) Retired24Yrs.		Mr. A.S. Kalamkar FPO Director Sericulture, Chandgad10 Yrs	Ms. Jyotsana Desai (Bee Keeping) 06Yrs.

14	04/12/2025	<b>Farm-Mechanization:</b> <ul style="list-style-type: none"> <li>Farm implements and equipment's</li> <li>Repairing &amp; maintenance of farm</li> <li>Implements</li> <li>Custom Hiring center</li> <li>Solar-based Agri entrepreneurship</li> </ul>	<b>Micro-Irrigation:</b> <ul style="list-style-type: none"> <li>Types of Irrigation in agriculture</li> <li>Micro-irrigation system in agriculture</li> <li>Hydroponic</li> </ul>	<b>Plasticulture:</b> <ul style="list-style-type: none"> <li>Poly house /shade net/tunnel net</li> <li>Mulching/types of mulching</li> <li>Water harvesting structures (Use if poly Propylene material)</li> </ul>	<b>Fishery &amp; Aquaculture:</b> <ul style="list-style-type: none"> <li>Basics of fishery</li> <li>Shrimp Farming</li> <li>Feeds &amp; Medicine</li> </ul>
		Mr. Aniket Gaikwad. M. Tech. Agri. Eng. Asst. Prof COAE Talsande. 4Yrs.		Miss. Sayali B. Patil (B.Sc. Horticulture) Exp- 5Yrs	Dr. Umesh Shenai. (PHD Animal Husbandary) Retired 24Yrs.
15	05/12/2025	<b>Project Identification:</b> <ul style="list-style-type: none"> <li>Resources analysis and counseling</li> <li>Project identification profile preparation</li> <li>Presentations and Counselling</li> </ul>	<b>Project Identifications:</b> <ul style="list-style-type: none"> <li>Resources analysis and Counseling</li> <li>Project identification profile preparation</li> </ul>	<b>Tools &amp; Technique:</b> <ul style="list-style-type: none"> <li>Briefing on tools and techniques of market survey</li> <li>Briefing on check list for data collection Dos and don'ts during Hands-on- experience</li> </ul>	<b>Tools &amp; Technique:</b> <ul style="list-style-type: none"> <li>Briefing on tools and techniques of market survey.</li> <li>Briefing on check list for data Collection</li> <li>Dos and don'ts during Hands-on-experience</li> </ul>
		Mrs. G M Patil. MBA Co-operative Management Exp. 18Yrs		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri. Exp-5 Yrs	
16	06/12/2025	Exposure to DAC&FW flagship scheme implemented at district level (Soil Health card, crop Insurance, RKVY, seed bank and all etc.) with state Agriculture and Allied department. College Of Agriculture, Kolhapur Mr. Shrikant Patil. (Programme Co-ordinator)			
17	07/12/2025	Exposure to DAC&FW flagship FW flagship scheme implemented at district level (Soil Health card, crop Insurance, RKVY, seed bank and all etc.) with state Agriculture and Allied department (Sugarcane Research Station, Kolhapur.) Mr. V.B. Gedam (Head Sugarcane Research Station, Kolhapur)			
18	08/12/2025	Homework, Assignment, Reading and Personal Work			
19	09/12/2025	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			
20	10/12/2025	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			
21	11/12/2025	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			

22	12/12/2025	<b>Account &amp; Finance:</b> Ledger & book Keeping	<b>Marketing &amp; product development:</b> <ul style="list-style-type: none"><li>Digital marketing</li><li>Method demonstration and Result demonstration</li></ul>	<b>Bank Volunteer:</b> <ul style="list-style-type: none"><li>Banking facilitators</li></ul> A “business and extension opportunity for Agripreneur”	<b>Grievances redressal mechanism in banks:</b> RTI/ombudsman etc.
		Mr. Sanjay Otari M.Com. (Prof. Commerce College Sangali) 21Yrs.		Mr. Udaykumar Joshi M.Com. (Councilor Member BOI Kolhapur) 26Yrs.	
23	13/12/2025	<b>Govt. scheme:</b> National Horticulture Mission (NHM)	<b>Flagship Programs</b> of Dept. of animal husbandry, GOI and of respective state	<b>Flagship Programs</b> of Dept. of Fisheries, GOI and of respective state	National food Security Mission (NFSM)
		Mr. Akshay Powar, ATMA Officer And SMART Project Officer	Dr. S.V. Gawade (M.Sc. Animal Husbandary) 14Yrs.	Dr. S.V. Gawade (M.Sc. Animal Husbandary) 14Yrs.	Mr. Abhijit Gadade TAO Hatkanangle
24	14/12/2025	<b>work with Line department:</b> How to work effectively with ATMA and to organize farm schools-PD ATMA	<b>Source of Credit &amp; Subsidy:</b> <ul style="list-style-type: none"><li>Rural credit/funds</li><li>Crop Insurance access of subsidies scheme – Bankers/ NABARD</li></ul>	<b>IT Enabled Agricultural Extension advisory services</b> Visit to KCC	<b>IT Enabled Agricultural Extension Advisory Services</b> Introduction of mobile App/e-tablet)
		Mr. H.S. Hawale. (Rameti Kolhapur Asst. Principal.)	Mr. Ashutosh Jadhav DDM Nabard.	Mr. Yogesh Patil (Nodal Officer) Exp-5Yrs	Mr Ajitsinh A Patil. B.E Computer Eng. 7Yrs
25	15/12/2025	Homework, Assignment, Reading and Personal Work			
26	16/12/2025	Exposure visit to KCC		Exposure visit to KCC Exposure visit to Radio station/Television Center	
27	17/12/2025	Exposure visit to KVK		Exposure Visit to KVK Exposure Visit to ICAR Institute (nearby if any)	
28	18/12/2025	Exposure Visit to State Department of Agriculture		Exposure Visit to State Department of Agriculture Exposure Visit to Dept. of Animal husbandry & Fishery	
29	19/12/2025	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			
30	20/12/2025	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			
31	21/12/2025	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			

32	22/12/2025	Homework, Assignment, Reading and Personal Work
33	23/12/2025	Preparation of business plan based on the data / information collected during market survey / Internship Mrs Sayali B Patil. MBA 5Yrs
34	24/12/2025	Project outline and financial analysis tools – lecture cum case study / case exercises Miss. Supriya Chavan MBA. (Consultant, Associates) 4Yrs
35	25/12/2025	Translating business plan in to Detailed Project Reports (DPR's) Mrs Sayali B Patil. MBA 5Yrs
36	26/12/2025	Finalizing Detailed Project reports (DPR's) Mr. Pravin Patil. (C.A.) (Consultant, Associates) 5Yrs.
37	27/12/2025	Finalizing Detailed Project reports (DPRs) Mr. Swapnil Rajhaunce. (C.A.) (Consultant, Associates) 5Yrs.
38	28/12/2025	Finalizing Detailed Project reports (DPRs) Mr. Pravin Patil (C.A.) (Consultant, Associates) 5Yrs.
39	29/12/2025	Homework, Assignment, Reading and Personal Work
40	30/12/2025	Finalizing Detailed Project reports (DPRs) Mrs. Veena Chavan. (Project Consultant) KVK Kanerimath 6Yrs.
41	31/12/2025	Finalizing Detailed Project reports (DPRs) Mr. Sharad Doijad M.Com. (Consultant, Associates) 7Yrs.
42	01/01/2026	Finalizing Detailed Project reports (DPRs) Mrs. Veena Chavan. (Project Consultant) KVK Kanerimath 6Yrs.
43	02/01/2026	Finalizing Detailed Project Reports (DPRs) and get feedback from MANAGE Mr. Sharad Doijad M.Com. (Consultant, Associates) 7Yrs.
44	03/01/2026	Presentation of DPR and submission to respective bankers Miss. Supriya Chavan MBA. (Consultant, Associates) 4Yrs
45	04/01/2025	Valedictory Program and Distribution of Certificate Mr. Yogesh Patil (Nodal Officer) Mr. Shrikant T Patil (Programme Co-Ordinator) Mr. Rajaram Patil M.Sc. Agri. (Patanjali Area Manager MH) Mr. Shailesh Shinde. (M. Tech agri. Eng.) Successful Agripreneur (Cattle feed Unit).



Dr. Y. V. Patil, Nodal Officer

