

TRAINING SCHEDULE

Name of NTI: GAINS ACADEMY FOUNDATION, NASHIK (MS)

Training program Duration: 09/10/2025 to 30/11/2025).

TP NO-3050

Date	Day	Session – I (9.30 AM-11 AM)	Session – II (11.30 AM-1 PM)	Session – III (2 PM-3.30 PM)	Session – IV (4 PM-5.30 PM)
09.10.2025	1	Registration - Inauguration - Video on Agripreneur Mr. Tushar Ahire Bsc Chem.Exp- 6 Years (Program Coordinator GAINS NASHIK)	Induction and Orientation - AC&ABC Scheme & Use of www.agriclinics.net - MANAGE activities, GoI Scheme Overview Mr. Santosh Waghmare BSc Agri Exp- 14 Years (Nodal Officer GAINS Nashik)	Agro-ecological zone in India: - Introduction of Agro-ecological zone in India - Zone-wise group discussion on major crops and practices Dr. Sahebrao Kshirsagar (Faculty, YCMOU Nashik) Exp- 22 Years	ICT : - MS-WORD - Internet access Mr. Rahul Salunke (IT support Engg. Nashik) Exp- 12 Years
10.10.2025	2	Interpersonal Relation - Introduction to Interpersonal Relations - Analysis of Relations of different egostates - Analysis of Transactions - Analysis of Life position Dr. Sahebrao Kshirsagar (Faculty, YCMOU Nashik) Exp- 22 Years	Leadership: - Introduction to Leadership - Leadership Power - Leadership Styles - Leadership in Administration Dr. Sahebrao Kshirsagar (Faculty, YCMOU Nashik) Exp- 22 Years	Communication: - Introduction to Communication - Flow of Communication, Listening - Barriers of Communication & How to overcome barriers of communication Shri. Vidhyadhar Gaikwad (MA English, literature and MS in Counseling and Psychotherapy- Communication Skill Expert-Sangamner) (Exp.- 15 Years)	ICT : - MS-WORD - Internet access Mr. Rahul Salunke (IT support Engg. Nashik) Exp- 12 Years
11.10.2025	3	Stress Management: - Introduction to Stress - Causes of Stress - Impact & Management of Stress Shri. Mahendra Shevale (IDT Founder Director- Skill Development Expertise Nashik) Exp- 13 Years	Group Dynamics: - Importance of groups in organization and Team Interactions in group - Team Building - Decision Taking - Interaction with the Team, how to build a good team Shri. Mahendra Shevale (IDT Founder Director- Skill Development Expertise Nashik) Exp- 13 Years	Marketing and Hazard/Risk Management: - Introduction to Risk & Conflict, Causes of Conflict in various enterprises, - Managing Risk & Conflict Shri. Sandip Hire (Director Diamond Agro FPC Pimpalgaon B. Nashik) Exp.- 5 Years	Time Management: - Time as a Resource - Identify Important Time Wasters - Individual Time Management Styles - Techniques for better management Shri. Sandip Hire (Director Diamond Agro FPC Pimpalgaon B. Nashik) Exp.- 5 Years
12.10.2025	4	Sunday 1 – Homework, Assignments, Readings und Personal work			

13.10.2025	5	Small enterprise Management - Small Enterprise Management - SWOT Analysis Book keeping process Shri. Bhushan Nikam (Director Krushibhushan Farmers Producer Company Nashik) Exp- 20 Years	Personal value and Ethics Ethics in Business Shri. Bhushan Nikam (Director Krushibhushan Farmers Producer Company Nashik) Exp- 20 Years	Planning in Extension: Preparation and operationalization of StrategicResearch Extension Plan (SREP) Prof. Rajesh Bedmutha (Director Smitharsh Education Academy Nashik) Exp- 20 Years	Writing Skills: - Writing, reading and Oralcommunication Skill - News Papers / agriculture Magazines Prof. Rajesh Bedmutha (Director Smitharsh Eduction Academy Nashik) Exp- 20 Years
14.10.2025	6	Interaction with successful Agripreneur (at least 4) from different sectors — reflecting on their Success, 1.Pratik Deshmukh, 2.Bhushan Nikam, 3.Harshad Niphade,4. Mr. Dhananjay Khalkar			
15.10.2025	7	Design strategy: Design thinking for business strategyand entrepreneurship Shri. Digambar Patil (Director Sarti Buildcon) Exp- 12 Years	Challenges in business: Enterprise Development Challenges and mitigationstrategic Shri. Digambar Patil (Director Sarti Buildcon) Exp- 12 Years	Introduction of Entrepreneurship: Basics of Social /Inclusive Entrepreneurship (Case Studies) Prof. Suresh Khalkar Asstt. Professor, NDMVP, Nashik Exp- 10 Years	Introduction to rule/regulation: - Acts, Rules and Regulations related toAgricultural - GST, Income Tax Return - Agriculture Land Revenue Records Mr Manish Dandagavhal CA, Nashik) Exp- 5 Years
16.10.2025	8	Soils: - Soil types and their management - Soil sampling - Soil and Water Testing Advisory Mr. Dhananjay Khalkar Director Brajbhumi Soil Testing Lab Niphad Exp- 3 Years	Package of Practices: Major Crops (agriculture) of the area and Post-harvest Technology Dr. Popatrao Khandagle Incharge Oil Seed Research Station Jalgaon (MPKV Rahuri) Exp- 17 Years	Horticulture Package of practices of major Vegetables, Fruits, Flowers, Cash crops, Medicinal and Aromatic cropsof the area Dr. Popatrao Khandagle Incharge Oil Seed Research Station	Bi-product Value addition & Management: - Fruit - Spices - Dairy Mr Darshan Kenge Faculty RSETI Exp- 10 years

17.10.2025	9	Pest Management: - Important Pests of Major Crops –Causes, Symptoms and Control measures - Integrated Pest Management (IPM) - Methods of Pesticide application - Identification of useful and harmfulinsects Dr. Popatrao Khandagle – (Plant Pathologist) Incharge Oil Seed Research Station Jalgaon (MPKV Rahuri) Exp- 17 Years	Disease Management: - Important diseases of Major Crops – Causes, Symptoms and Control measures - Integrated disease Management (IDM) - Methods of seed treatments and application offungicides Dr. Popatrao Khandagle (Plant Pathologist) Incharge Oil Seed Research Station Jalgaon (MPKV Rahuri) Exp- 17 Years	Weeds Management - Types of weeds - Identification and management of weeds (including chemical, biological and mechanical control) Ms Vaishali Choudhari Operic Agritechnologies Nashik Exp- 10 years	License procedure and act: - Seed act - Insecticide act - Fertilizer Act - Bio-Input certification Mr.Vikas Mane Consultant License and Registrations Nashik Exp- 3 Years
18.10.2025	10	Seed: Seed Producing Companies-technical Head Mr. Santosh Shirsath (Saubhagya Biotech Marketing Head Nashik) Exp- 12 Years	Bio-Input production and management Bio Agri Inputs Company - Technical Head Mr. Bhushan Raut (Technical Head) Exp- 10 Years	Chemical Input Input Retail Stores — Coromandel (anyone) Mr. Rahul Dhikale (Shivai Agro service center) Exp – 23 Years.	Agri-Marketing - Millet Marketing - Organic produce Marketing Prof. Rajesh Bedmutha (Director Smitharsh Eduction Academy Nashik) Exp- 20 Years
19.10.2025		Holiday For Diwali			
20.10.2025		Holiday For Diwali			
21.10.2025		Holiday For Diwali			
22.10.2025		Holiday For Diwali			
23.10.2025		Holiday For Diwali			
24.10.2025		Holiday For Diwali			
25.10.2025		Holiday For Diwali			
26.10.2025		Holiday For Diwali			

27.10.2025	11	Livestock Entrepreneurship - Animal health & Artificial Insemination - Package of practices of Animal Husbandry Enterprises Dairy, Goat, sheep & piggery Dr. Pradip Salve (Vet. Consultant Parbhani) Exp- 22 Years	Poultry: - Types of poultry - Management practices (inputs management) - Feed & Fodder - Medicine and vaccination Dr. Pradip Salve (Vet. Consultant Parbhani) Exp- 22 Years	Sericulture: - Complement package of practices on Sericulture - Introduction to Project proposal Shri. Sarang Sorte (Development Officer –Sericulture Department Nashik) Exp- 22 Years	Apiculture – Bee Keeping - Complement package of practices on Apiculture - Introduction to Project proposal Mr. Rushikesh Autade (Director Goda Farm) Master Trainer of Bee Keeping Exp- 8 Years
28.10.2025	12	Farm-Mechanization: - Farm Implements and Equipment's, - Repairing & Maintenance of Farm Implements - Custom Hiring Centre - Solar-based agri-entrepreneurship Prof. Arun Aher Principle K K Wagh Agril. Engg. College Nashik Exp- 35 Years	Micro-Irrigation: - Types of irrigation in agriculture - Micro-Irrigation System in agriculture - Hydroponic Prof. Arun Aher Principle K K Wagh Agril. Engg. College Nashik Exp- 35 Years 10 Years	Plasticulture - Polyhouse /shade net/tunnel net - Mulching /types of mulching - Water harvesting structures (Use of poly propylene material) Prof. Santosh Kashid (K K Wagh Agril. Engg. College Nashik) Exp- 16 Years	Fishery & Aquaculture: - Basics of fishery Shrimp farming - Feeds & Medicine Shri. Pradip Jagtap Commissioner Fishery Dept. Nashik, Exp-21 Years
29.10.2025	13	Agri-tourism & Entrepreneurship - Agri-tourism - Eco-tourism Mr. Vivek Gahatraj (Ex. Consultant Agri. Tourism Exp- 10 yr) , Pune Exp- 10 Years	Warehouses Management Warehouses functions and management Prof. Rajesh Bedmutha (Director Smitharsh Education Academy Nashik) Exp- 20 Years	Contract Farming: Complete package of practices for contract farming Mr. Vivek Gahatraj (Ex. Consultant Agri. Tourism Exp- 10 yr) , Pune Exp- 10 Years	Agri-Journalism - Printing, Digital, Social Media - Project proposal on Mushroom Farming Dr. Sahebrao Kshirsagar (Faculty, YCMOU Nashik) Exp- 22 Years

30.10.2025	14	Project Identification: - Resources Analysis and Counselling - Project identification, profile preparationPresentations	Project Identification: - Resources Analysis and Counselling - Project identification, - Profile Preparation Presentations and Counselling	Tools & Technique: - Briefing on tools and techniques of market survey - Briefing on Check list for data collection - Dos and Don'ts during hands-on- experience	Tools & Technique: - Briefing on tools and techniques ofmarket survey - Briefing on Check list for datacollection - Dos and Don'ts during hands-on-experience
		Dr. Yogesh Gaikwad (Professor, MET Institute of Management Adgaon, Nashik.) Exp- 7 Years	Dr. Yogesh Gaikwad (Professor, MET Institute of Management Adgaon, Nashik.) Exp- 7 Years	Prof. Yogesh Bhagure HOD MVP College of Agriculture Nashik Exp- 7 years	Prof. Yogesh Bhagure HOD MVP College of Agriculture Nashik Exp- 7 years
31.10.2025	15	Exposure to DAC& FW flagship scheme implemented at district level (Soil Health Card, Crop Insurance, RKVY, Seed bank and all etc.) with State Agriculture and Allied department			
01.11.2025	16	Exposure to DAC& FW flagship scheme implemented at district level (Soil Health Card, Crop Insurance, RKVY, Seed bank and all etc.) with State Agriculture and Allied department			
02.11.2025	17	Sunday 2 — Homework, Assignments, Reading's and Personal work			
03.11.2025	18	Market Survey — Business / Activity Overview (Collecting• data from secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation Business plan			
04.11.2025	19	Market Survey — Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation Business plan			
05.11.2025	20	Market Survey — Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation Business plan			
06.11.2025	21	Account & Finance Ledger & bookkeeping	Marketing & Product Development - Digital marketing - Method demonstration - Result Demonstration	Bank Volunteer: Banking facilitators a “Business and Extension opportunity" for Agripreneur	Grievances redressal mechanism inBanks RTI / Ombudsman etc
		Mr R.S. Gangurde CA, Nashik) Exp- 5 Years	Mr R.S. Gangurde CA, Nashik) Exp- 5 Years	Mr. Akshay Mahajan (AO, IDBI Bank Nasik) Exp- 5 Years	Mr. Akshay Mahajan (AO, IDBI Bank Nasik) Exp- 5 Years
07.11.2025	22	Govt. Scheme: National Horticulture Mission (NHM)	Flagship programs of Dept. of Animal Husbandry,GoI. and of respective State	Flagship programs of Dept. of Fisheries, GoI and of respective State	National Food Security Mission (NFSM)
		Dr. Savaji Gorade (Faculty RAMETI) Exp- 21 Years	Dr. Prasad Shelke (Livestock Development	Prof. Gourav Mane Prof, Fishery College, Nagpur, Exp-7 Years	Shri. Manohar Shete Director M & M Company Nahik, Exp-23 Years

			Officer (LDO), Nashik) Exp- 6 Years		
08.11.2025	23	Work with Line department: How to work effectively with ATMA and to organize Farm Schools- PD ATMA Mr. Rajendra Nikam (PD ATMA Nashik) Exp-30 Years	Source of Credit & Subsidy: - Rural Credit/funds - Crop Insurance Access of subsidies scheme — Bankers/NABARD Mr. Amol Lohkare (DDM Nashik) Exp- 10 years	IT Enabled Agricultural Extension Adviser Services Visit to KCC Dr. Nitin Thoke Incharge KVK Nashik -PhD. Agriculture Extension Exp- 15 Years	IT Enabled Agricultural Extension Advisory Services Introduction of Mobile App/e- tablet) Dr. Nitin Thoke Incharge KVK Nashik -PhD. Agriculture Extension Exp- 15 Years
09.11.2025	24	Sunday 3 — Homework, Assignments, Readings and Personal work			
10.11.2025	25	Exposure Visit to KVK		Exposure Visit to ICAR Institute (nearby if any)	Exposure Visit to KVK
11.11.2025	26	Exposure visits to KCC		Exposure Visit to Radio station/Television Centre	Exposure visits to KCC
12.11.2025	27	Exposure Visit to State Department of Agriculture		Exposure Visit to Department of Animal Husbandry & Fishery	Exposure Visit to State Department of Agriculture
17.11.2025	28	Hands-on-experience/ internship with respective Agri-business companies/established Agripreneur — interaction with the promoter and understanding each process thoroughly and record the observations — seek clarifications — amend the business plan accordingly			
14.11.2025	29	Hands-on-experience/ Internship with respective Agri-business companies & established Agripreneur / — Interaction with the promoter and understanding each process thoroughly and record the observations — seek clarifications — amend the business plan accordingly			
15.11.2025	30	Hands-on-experience/ internship with respective Agri-business companies/established Agripreneur — Interaction with the promoter and understanding each process thoroughly and record the observations — seek clarifications — amend the business plan accordingly			
16.11.2025	31	Sunday -4: Homework Assignments, Readings and Personal work			
17.11.2025	32	Preparation of business plan based on the data / information collected during Market Survey/internship Satyawar Kashid Patil (Chairman & Director GAINS Group of Companies) Exp-24 Years			
18.11.2025	33	Project outline and financial analysis tools — lecture cum case study / case exercises Dr. Yogesh Gaikwad (Professor, MET Institute of Management Adgaon, Nashik.) Exp- 7 Years			
19.11.2025	34	Translating Business Plan in to Detailed Project Report (DPRs) Mr. Santosh Waghmare (Nodal Officer GAINS Nashik) BSc Agri Exp- 14 Years			
20.11.2025	35	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik			
21.11.2025	36	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik			

22.11.2025	37	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik
23.11.2025	38	Sunday- 5: Homework Assignments, Readings and Personal work
24.11.2025	39	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik
25.11.2025	40	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik
26.11.2025	41	Finalizing Detailed Project Reports (DPRs) Mr. Jitendra Pardeshi Project Consultant Nashik
27.11.2025	42	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE Mr. Santosh Waghmare (Nodal Officer GAINS Nashik) BSc Agri Exp- 14 Years
28.11.2025	43	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE Mr. Santosh Waghmare (Nodal Officer GAINS Nashik) BSc Agri Exp- 14 Years
29.11.2025	44	Presentation of DPR and submission to respective bankers Mr. Santosh Waghmare (Nodal Officer GAINS Nashik) BSc Agri Exp- 14 Years
30.11.2025	45	Sunday -Valedictory program and distribution of Certificates-