

JAYDATTA SHIKSHAN KRUSHI JALVIKAS PRATISHTHAN ASHTI BEED
Details of Day to Day session under Agri-Clinics & Agri-BusinessCenters (AC&ABC) Scheme
TIME TABLE BATCH NO 12

Duration : 03.10.2025 to 19.11.2025

Day	Date	Session - I (9.30am - 11.00am)	Session - II (11.30am - 1.00pm)	Session - III (2.00pm - 3.30pm)	Session - IV (4.00pm - 5.30pm)
1	03.10.2025	Registration - Inauguration - Video on Agripreneurs Mr. Sitaram Pokale B.Sc.Agri Exp- 20 Yrs (Pro. Coordinator JSKJP BEED)	Induction and Orientation - AC&ABC Scheme & Use of www.agriclinics.net - MANAGE activities, GOI Scheme Overview Mr.Vitthal Gunjal M.Sc. Agri Exp- 30 Years (Nodal Officer, JSKJP BEED)	Agro-ecological zone in India - Introduction of Agro-ecological zone in India - Zone-wise group discussion on major crops and practices Mr. Rajendra Shekade (Agriculture Expert) B.Sc Agri, Exp- 5 Yrs	ICT - MS-WORD - Internet access Mr.Pranav Kakade B.Sc. MSCIT Exp- 8 Yrs (Head IT Cell JSKJP BEED)
2	04.10.2025	Interpersonal Relation - Introduction to Interpersonal Relations - Analysis relations of different ego states - Analysis of Transactions - Analysis of Life position Dr. Sanjay Sawant (Corporate Trainer) A.M.D.N.Y.S., D.A.H.S., B. Com., M.S.W. Exp- 20 Yrs	Leadership - Introduction to Leadership - Leadership Power - Leadership Styles - Leadership in Administration Mr.R.D. Jogdand (Corporate Trainer) Exp- 20 Yrs	Communication - Introduction to Communication - Flow of communication Listening - Barriers of communication & how to Overcome barriers of communication Dr. Sanjay Sawant (Corporate Trainer) A.M.D.N.Y.S., D.A.H.S., B. Com., M.S.W. Exp- 20 Yrs	ICT - MS-WORD - Internet access Mr.Pranav Kakade B.Sc. MSCIT Exp- 8 Yrs (Head IT Cell JSKJP BEED)

3	05.10.2025	Homework, Assignments, Readings and Personal work			
4	06.10.2025	Stress Management • Introduction to Stress • Causes of Stress • Impact & Management of Stress Mr.J. V. Sanap MBA (Agri Business) CSFA Agri College Ashti Exp- 5 Yrs	Group Dynamics • Importance of groups in organization and Team Interactions in group • Team Building • Decision Taking • Interaction with the Team. How to build a good team? Mr. Gopane S. G. M.Com PHD(Asst. Prof)) CSFA Agri College Ashti Exp- 10 Yrs	Marketing and Hazards/risk management • Introduction to Risk & Conflict, Causes of conflict in various enterprises, • Managing Risk & Conflict Mr.J. V. Sanap MBA (Agri Business) CSFA Agri College Ashti Exp- 5 Yrs	Time Management • Time as a Resource • Identify Important Time Wasters • Individual Time Management Styles • Techniques for better management Mr. Gopane S. G. M.Com PHD(Asst. Prof)) CSFA Agri College Ashti Exp- 10 Yrs
5	07.10.2025	Small enterprise Management • Small Enterprise Management • SWOT Analysis Book keeping process Miss. Vidya N. Pokale MBA Exp- 5 Yrs	Personal value and Ethics • Ethics in Business Miss. Vidya N. Pokale MBA Exp- 5 Yrs	Planning in Extension • Preparation and operationalization of Strategic Research Extension Plan (SREP) Mr.Vitthal Gunjal M.Sc. Agri Exp- 30 Years (Nodal Officer, JSKJP BEED)	Writing Skills • Writing, reading and Oral communication Skill • News Papers / agriculture magazines Mr. Sitaram Pokale B.Sc.Aagri Exp- 20 Yrs (Pro. Coordinator JSKJP BEED)
6	08.10.2025	Interaction with successful agri-preneurs from different sectors – reflection on their success Mr. S. R Patil Patil Dairy Farm Kada			
		Mr. A.N. Kakade Kakade Poultry Farm Kinhi Ta. Ashti Dist. Beed			

7	09.10.2025	Design strategy Design thinking for business strategy and entrepreneurship Mr. Kamlesh Korpe (Corporate Trainaer) B.Sc. Exp- 10 Yrs	Challenges In Business Enterprise Development Challenges and mitigation strategies Mr. Deshmukh S.D. MSc Agri (Asst. Prof.) CSFA Agri College Ashti Exp- 10 Yrs	Introduction of Entrepreneurship Basics of Social / Inclusive Entrepreneurship (Case Studies) Mr.J. V. Sanap MBA (Agri Business) CSFA Agri College Ashti Exp- 5 Yrs	Introduction to rule / regulation - Acts, Rules and Regulations related to Agricultural - GST, Income Tax Returns Agriculture Land Revenue Records Mr. Aniket S. Andhale Chartered Accountant Exp- 7 Yrs
8	10.10.2025	Soils - Soil types and their management - Soil sampling - Soil and water testing Advisory Miss. Anajali Takle MSc Agri Soil Sci. (Agri. Asst.) Exp- 10 Yrs	Package of Practices Major Crops (agriculture) of the area and Post-harvest Technology Mr. L.S. Misal M.Sc. Agri. Agronomy Exp- 10 Yrs	Horticulture Package of practices of major Vegetables, Fruits, flowers, Cash crops, Medicinal and Aromatic crops of the area Mr. Gavhane MSc Horticulture Exp- 27 Yrs	Bi-product Value addition & Management - Fruit - Spices - Dairy Mr.Rajenrda Supekar M.Sc. Agri Exp- 10 Yrs (TAO Jamkhed)
9	11.10.2025	Pest Management - Important Pests of Major Crops – Causes, Symptoms and Control measures - Integrated Pest Management (IPM) - Methods of Pesticide application - Identification of useful and harmful insects Mr. Balasaheb Aathare MSc. Agri Anatomy	Disease management - Important diseases of Major Crops – Causes, Symptoms and Control measures - Integrated disease Management (IDM) - Methods of seed treatments and application of fungicides Mr. Vidhate A. B. MSc.Agri Pathology	Weed Management - Types of weeds - Identification and management of wees (including chemical, biological and mechanical control) Mr.Rajenrda Supekar M.Sc. Agri Exp- 10 Yrs (TAO Jamkhed)	License procedure and act - Seed act - Insecticide act - Fertilizer Act - Bio-Input certification Mr.Rajenrda Supekar M.Sc. Agri Exp- 10 Yrs (TAO Jamkhed)

		Exp – 12 Yrs	Sadguru College of Agri Mirajgaon Exp – 10 Yrs		
10	12.10.2025	Homework, Assignments, Readings and Personal work			
11	13.10.2025	Seed Seed Producing Companies-technical Head Mr.B. S. Doke MSc. Agri Genetic/Seed Tech Exp- 10 Yrs	Bio-Input production and management Bio Agri Inputs Company – Technical Head Mr. Vidhate A. B. M.Sc.Aгри Pathalogy Sadguru College of Agri Mirajgaon Exp – 10 Yrs	Chemical Input Input Retail Stores – Coromandel (any one) Mr. Pradip Deokar M.Sc. Chemical Exp- 6 Yrs	Agri-Marketing - Millet Marketing - Organic produce marketing Miss. Jyoti Vidhate MBA Marketing Exp- 5 Yrs
12	14.10.2025	Livestock entrepreneurship - Animal health & Artificial Insemination - Package of practices of Animal husbandry Enterprises Dairy, goat, sheep & piggery Mr. Shamdhire Santosh B.Sc. Veterinary Diploma Exp- 29 Yrs (Asst. Livestock Development Officer)	Poultry - Types of poultry - Management practices (inputs management) - Feed & Fodder - Medicine and Vaccination Mr. Shamdhire Santosh B.Sc. Veterinary Diploma Exp- 29 Yrs (Asst. Livestock Development Officer)	Sericulture - Complement package of practices on Sericulture - Introduction to Project proposal Mr. Sitaram Pokale B.Sc.Aгри Exp- 20 Yrs (Pro. Coordinator JSKJP BEED)	Apiculture – Bee keeping - Complement package of practices on Apiculture - Introduction to Project proposal Mr. L.S. Misal M.Sc. Agri. Net Exp- 10 Yrs

13	15.10.2025	Farm- Mechanization - Farm Implements and Equipment's - Repairing & Maintenance of Farm - Implements - Custom Hiring Center - Solar-based agri-entrepreneurship Mr.Prashant Dhas B.Tech Agri CSFA Agri College Ashti Exp- 15 Yrs	Micro-Irrigation - Types of irrigation in agriculture - Micro-Irrigation System in agriculture - Hydroponic Mr.Prashant Dhas B.Tech Agri CSFA Agri College Ashti Exp- 15 Yrs	Plasticulture - Poly house / Shade net / tunnel net - Mulching / types of mulching - Water harvesting structures (Use of poly propylene material) Mr.Mhaske A. M. MSc Agri Horti. CSFA Agri College Ashti Exp- 5 Yrs	Fishery & Aquaculture - Basics of fishery - Shrimp Farming - Feed & Medicine Mr. Rajendra Dangare MSc. Fishery. (Asst. Commi. Fishery Rtd.) Exp- 30 Yrs
14	16.10.2025	Agri-tourism & entrepreneurship - Agri-tourism - Eco-tourism Mr. Mahadeo Pokale BSc Micro Biology Exp- 30 Yrs	Warehouses Management Warehouse function and management Mr. Tarate G. L. MSc Agri (TAO Ashti) Exp. 15 Yrs	Contract Farming Complete package of practices for contract farming Mr. Tarate G. L. MSc Agri (TAO Ashti) Exp. 15 Yrs	Agri-Journalism - Printing, Digital, Social Media - Project proposal on Mushroom farming Mr. Datta Kakade MA (Editor Dainik Parshwabhumii) Exp- 30 Yrs
15	17.10.2025	Project Identification - Resources Analysis and counseling - Project identification profile preparation - Presentation and Counseling Proff.M. R. Waghule M.Com. M.Phil., PHD Exp- 25 Yrs	Project Identification - Resources Analysis and Counseling - Project identification profile preparation Presentations and Counseling Proff.M. R. Waghule M.Com. M.Phil., PHD Exp- 25 Yrs	Tools & Technique - Briefing on tools and techniques of market survey - Briefing on Check list for data collection - Dos and don'ts during hands-on-experience Miss. Vidya N. Pokale MBA Exp- 5 Yrs	Tools & Technique - Briefing on tools and techniques of market survey - Briefing on Check list for data collection - Dos and don'ts during hands-on-experience Miss. Vidya N. Pokale MBA Exp- 5 Yrs
16	18.10.2025	Exposure Visit to KVK			Exposure Visit to ICAR Institute (nearby if any)

17	19.10.2025	Homework, Assignments, Readings and Personal work			
18	20.10.2025	Exposure to DAC&FW flagship scheme implemented at district level (soil Health Card, Crop Insurance, RKVY, Seed bank and all etc.) with State Agriculture and Allied department			
	21.10.2025	Diwali Holiday			
	22.10.2025	Diwali Holiday			
	23.10.2025	Diwali Holiday			
19	24.10.2025	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			
20	25.10.2025	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			
21	26.10.2025	Homework, Assignments, Readings and Personal work			
22	27.10.2025	Market Survey – Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and Essential information for preparation Business plan.			
23	28.10.2025	Account & Finance Ledger & book keeping Mr. Aniket S. Andhale Chartered Accountant Exp- 7 Yrs	Marketing & product Development - Digital marketing - Method demonstration - Result Demonstration Miss. Jyoti Vidhate MBA Marketing Exp- 5 Yrs	Bank Volunteer Banking facilitators a “Business and Extension opportunity” for Agripreneur Mr. Pradip Shinde M.Com. Exp- 30 Yrs (Asst. Bank Manager BOI Rtd)	Grievances redressal mechanism in Banks RTI / Ombudsman etc. Mr. Pradip Shinde M.Com. Exp- 30 Yrs (Asst. Bank Manager BOI Rtd)
24	29.10.2025	Govt. Scheme National Horticulture Mission (NHM) Mr. Vitthal Gunjal M.Sc. Agri Exp- 30 Years (Nodal Officer, JSKJP BEED)	Flagship programs of Dept. of Animal Husbandry, GOI and of respective State Mr. Shamdhire Santosh B.Sc. Veterinary Diploma Exp- 29 Yrs (Asst. Livestock Development Officer)	Flagship programs of Dept. of fisheries, GOI and of respective State Mr. Rajendra Dangare MSc. Fishery. (Asst. Commi. Fishery Rtd.) Exp- 30 Yrs	National Food Security Mission (NFSM) Mr. Vitthal Gunjal M.Sc. Agri Exp- 30 Years (Nodal Officer, JSKJP BEED)

25	30.10.2025	Work with Line department How to work effectively with ATMA and to organize Farm Schools – PD ATMA Mr.Baig M.R.R. BTM ATMA Beed Exp- 10 Years	Source of Credit & Subsidy - Rural Credit / Funds - Crop insurance Access of subsidies scheme – Bankers / NABARD Mr.T. L. Markad DDM NABARD Exp – 10 Yrs	IT Enabled Agricultural Extension Advisory Services Visit to KCC Mr. Tamboli I M MSc. Extn (Asst. Prof) Exp- 6 Yrs CSFA Agri College Ashti	IT Enabled Agricultural Extension Advisory Services Introduction of Mobile app/Tablet Mr. Tamboli I M MSc. Extn (Asst. Prof) Exp- 6 Yrs CSFA Agri College Ashti
26	31.10.2025	Exposure Visit to State Department of Agriculture			Exposure Visit to Dept. of Animal husbandry & Fishery
27	01.11.2025	Exposure visit to KCC			Exposure visit to Radio station/Television Center
28	02.11.2025	Homework, Assignments, Readings and Personal work			
29	03.11.2025	Exposure to DAC&FW flagship scheme implemented at district level (soil Health Card, Crop Insurance, RKVY, Seed bank and all etc.) with State Agriculture and Allied department			
30	04.11.2025	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			
31	05.11.2025	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			
32	06.11.2025	Hands-on-experience / Internship with respective Agri-business companies & established agri-preneur / - Interaction with the promoter and understanding each process thoroughly and record the observations – seed clarifications – amend the business plan accordingly			
33	07.11.2025	Preparation of business plan based on the data / information collected during Market Survey / Internship			Miss. Vidya N. Pokale MBA
34	08.11.2025	Project outline and financial analysis tools – lecture cum case study / case exercises			Mr. Sonawane S.K. MSc Agri (MD Feed Mill Ltd.) Mr. Aniket S. Andhale (Chartered Accountant)
35	09.11.2025	Homework, Assignments, Readings and Personal work			
36	10.11.2025	Translating Business Plan in to Detailed Project Report (DPR's)			Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)
37	11.11.2025	Finalizing Detailed Project Reports (DPRs)			Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)
38	12.11.2025	Finalizing Detailed Project Reports (DPRs)			Mr.R. R. Kulkarni (DDM NABARD.) Mr. Amit Jadhav (Mannager Bank Of India Pune)
39	13.11.2025	Finalizing Detailed Project Reports (DPRs)			Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)

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41	15.11.2025	Finalizing Detailed Project Reports (DPRs)	Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)
42	16.11.2025	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE	Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti))
43	17.11.2025	Finalizing Detailed Project Reports (DPRs) and gets Feedback from MANAGE	Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)
44	18.11.2025	Presentation of DPR and submission to respective bankers	Mr.T. L. Markad(DDM NABARD.) Mr.Ritvik Kiran Hatgavkar (Manager SBI Ashti)
45	19.11.2025	Valedictory program and distribution of Certificate.	