

**TRAINING PROGRAMME UNDER AGRICLINICS AND AGRIBUSINESS CENTER SCHEME
FAMILY FARMING PRODUCER COMPANY, “KRUSHILAM”, ACABC CENTRE KOLHAPUR, MAHARASHTRA**

(Batch No. 23)

Training Period- 03/10/2025 to 16/11/2025

T. P. No. – 3048

TIME-TABLE

Day	Date	Session - I (9.30 am-11 am)	Session – II (11.30 am-1 pm)	Session – III (2 pm-3.30 pm)	Session – IV (4 pm-5.30 pm)
1	03/10/2025	Registration - Inauguration - Video on Agripreneurs	Induction and Orientation: - AC&ABC Scheme & use of www.agriclinics.net - MANAGE activities, GOI Scheme Overview	Agro ecological zone in India: - Introduction of agro-ecological zone in India - Zone-wise group discussion on major crops and practices	ICT: - MS- WORD - Internet Access
		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri Exp-5 Yrs		Mr. Changdev Gaikwad (Asst Principal RAMETI) M.Sc. agronomy Exp-6Yrs	Mr Ajitsinh A Patil, BE Computer & MANAGMENT Eng. 7Yrs
2	04/10/2025	Interpersonal Relation: - Introductions to Interpersonal Relations - Analysis Relations of different ego states - Analysis of transactions, - Analysis of life position	Leadership: - Introduction to Leadership - Leadership Power - Leadership Styles - Leadership in administration.	Communication: - Introduction to communication - Flow of Communication Listening - Barriers of Communication & How to overcome Barriers of communication	ICT: - MS-WORD - Internet
		Mr. R.S. Khaire M.A B.Ed. (Motivational Speaker) 16Yrs.		Mr. Udaykumar Joshi. Freelancer Guest Speaker 28 Yrs.	Mr. Subedh Mohite (MCA) Software Eng. 7Yrs

3	05/10/2025	Stress Management: • Introduction to Stress • Causes of Stress • Impact & Management of stress	Group Dynamics: • Importance of groups in organization and team Interactions in group • Team Building • Decision Taking Interactions with the Team. How to build a good team?	Marketing and Hazards / risk Management: • Introduction to risk & Conflict in various enterprises Managing Risk & Conflict	Time Management: • Time as a Resource • Identify important Time Wasters • Individual Time management styles Techniques for better management
		Mr. Mayuresh Chougule, (MBA, Marketing, Corporate Trainer). 02Yrs		Mr. Kiran Ghadage. (MBA, Marketing) Eng. 7Yrs	
4	06/10/2025	Homework, Assignment, Reading and Personal Work			
5	07/10/2025	Interaction with successful agri-preneurs (at least 4) from different sectors- reflecting on their success 1. Mr. Akshay Patil (Tissue Culture), 2. Mr. Rahul Mengane (Vermicompost Unit), 3. Ms. Jyotsana Desai (Bee Keeping), 4. Mr. Shivaji Shinde (Dairy Farm)			
6	08/10/2025	Small enterprises Management: • Small enterprise management SWOAT Analysis Book keeping process	Personal value and ethics: Ethics in Business	Planning in Extension: Preparation and operationalization of Strategic Research Extension plan (SREP)	Writing Skills: • Writing, reading & oral • Communication skill News Papers/agriculture Magazines
		Mr. Laxmikant Katti Retired Banker 25Yrs.		Mrs. Vrushali V Patil M.Sc. Agri. Extension Exp 10 Yrs	
7	09/10/2025	Design Strategy: • Design thinking for business strategy and entrepreneurship	Challenges in business: Enterprise Development Challenges and mitigation Strategies	Introduction of Entrepreneurship: • Basics of Social / Inclusive entrepreneurship (Case studies)	Introduction to rule/regulation: • Acts, Rules and Regulations related to Agricultural • GST, Income Tax returns Agriculture Land Revenue Records

		Mr. Maruti Mali. Owner Brahma Business MBA 18Yrs.		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri Exp-5 Yrs	Mr. Swapnil Rajhaunce (C.A.) 5Yrs.
8	10/10/2025	Soils: - Soil types and their management - Soil sampling - Soil and water testing advisory	Package of Practices: Major crops (agriculture) of the area and post-harvest Technology	Horticulture: Package of Practices of major vegetables, Fruits, Flowers, Cash crop, Medicinal And Aromatic Crops of the area	Bi-product value addition & Management: - Fruits - Spices - Dairy
		Mr. Pravin Malli (M.Sc. Agro Chem. Ph.D AGPM) MD Oasis Pest. 13Yrs.		Mr. Rushikesh Kakade. (M.Sc. Horticulture) 4Yrs.	
9	11/10/2025	Agri-tourism & entrepreneurship: - Agri-tourism - Eco-tourism	Warehouse Management: Warehouses functions and management	Contract farming: Complete package of practices for contract farming	Agri-Journalism: - Printing, Digital, Social media - Project proposal on mushroom farming
		Mr. Abhishek Raorane B.Sc. Agri. (Owner of Yashraj Agro Tourism Belgavi) 07Yrs.	Mr. K. D. Patil (Warehouse Management Expert) Exp-10 Yrs	Mr. K.D. Gorad. M.Sc. Agronomy Exp. 9Yrs	Dr. S. M. Gholape. M.sc in Agriculture Extension Exp-5Yrs.
10	12/10/2025	Pest Management: - Important pests of major crops – Causes, symptoms and control measures - Integrated pest Management (IPM) - Methods of pesticide application - Identification of useful and harmful insects	Disease Management: - Importance Diseases of Major Crops – Causes, Symptoms and control measures - Integrated disease Management (IDM) - Methods of Seed Treatments - And application of fungicides	Weeds Management: - Types of weeds - Identification and management of weeds (including chemical, biological, mechanical control)	License procedure and act: - Seed act - Insecticide act - Fertilizer act - Bio-Input certification
		Mr. Pravin Malli (M.Sc. Agro Chem. Ph. D AGPM) MD Oasis Pest. 13Yrs.		Miss. Veena Chavan (M.Sc. Agri.) KVK, Kanerimath 6Yrs.	Mr. Abhijit Gadade TAO Hatkanangale

11	13/10/2025	Homework, Assignment, Reading and Personal Work			
12	14/10/2025	Seed: Seed producing companies-technical head	Bio-Input production and management: Bio Agri inputs Company-Technical head	Chemical Input: Input retail Stores- Coromandel (any one)	Agri-Marketing Millet marketing Organic Produce marketing
		Mr. Pandurang Ghadage. M.Sc. Agri Exp-8Yrs	Mr. Shridhar Aduarkar M. Sc. Chem. Exp-10 Yrs	Mr. Sambhaji Patil (MBA Marketing) SYNGENTA Field Officer. 7Yrs	Mr. Sandeep Patil ABM Exp-10Yrs
13	15/10/2025	Livestock Entrepreneurship: - Animal health 7 - Artificial insemination Package of practices of animal husbandry enterprises- Dairy, Goat, Sheep & Piggery	Poultry: - Types of Poultry - Management Practices (inputs management) Feed & fodder Medicine and vaccination	Sericulture: - Complement package of practices on sericulture - Introduction to project proposal	Apiculture-Bee Keeping: - Complement package of practices on apiculture - Introduction to Project proposal
		Dr. N. S. Bhatt. (PHD Animal Husbandary) Retired24Yrs.		Mr. A.S. Kalamkar FPO Director Sericulture, Chandgad10 Yrs	Ms. Jyotsana Desai (Bee Keeping) 06Yrs.
14	16/10/2025	Farm-Mechanization: - Farm implements and equipment's - Repairing & maintenance of farm - Implements - Custom Hiring center - Solar-based Agri entrepreneurship	Micro-Irrigation: - Types of Irrigation in agriculture - Micro-irrigation system in agriculture Hydroponic	Plasticulture: - Poly house /shade net/tunnel net - Mulching/types of mulching - Water harvesting structures (Use if poly Propylene material)	Fishery & Aquaculture: - Basics of fishery - Shrimp Farming - Feeds & Medicine
		Mr. Aniket Gaikwad. M. Tech. Agri. Eng. Asst. Prof COAE Talsande. 4Yrs.		Miss. Sayali B. Patil (B.Sc. Horticulture) Exp- 5Yrs	Dr. Umesh Shenai. (PHD Animal Husbandary) Retired 24Yrs.
15	17/10/2025	Project Identification: - Resources analysis and counseling - Project identification profile preparation	Project Identifications: Resources analysis and Counseling Project identification profile preparation	Tools & Technique: - Briefing on tools and techniques of market survey - Briefing on check list for data collection	Tools & Technique: Briefing on tools and techniques of market survey Briefing on check list for

		Presentations and Counselling		Dos and don'ts during Hands-on-experience	data Collection Dos and don'ts during Hands-on-experience
		Mrs. G M Patil. MBA Co-operative Management Exp. 18Yrs		Mr. Shrikant Patil. (Programme Co-ordinator) B.Sc. Agri. Exp-5 Yrs	
16	18/10/2025	Exposure to DAC&FW flagship scheme implemented at district level (Soil Health card, crop Insurance, RKVY, seed bank and all etc.) with state Agriculture and Allied department. College Of Agriculture, Kolhapur Mr. Shrikant Patil. (Programme Co-ordinator)			
17	19/10/2025	Exposure to DAC&FW flagship FW flagship scheme implemented at district level (Soil Health card, crop Insurance, RKVY, seed bank and all etc.) with state Agriculture and Allied department (Sugarcane Research Station, Kolhapur.) Mr. V.B. Gedam (Head Sugarcane Research Station, Kolhapur)			
18	20/10/2025	Homework, Assignment, Reading and Personal Work			
19	21/10/2025	MARKET SURVEY			
20	22/10/2025	MARKET SURVEY			
21	23/10/2025	MARKET SURVEY			
22	24/10/2025	Account & Finance: Ledger & book Keeping	Marketing & product development: - Digital marketing - Method demonstration Result demonstration	Bank Volunteer: Banking facilitators A “business and extension opportunity for Agripreneur”	Grievances redressal mechanism in banks: RTI/ombudsman etc.
		Mr. Sanjay Otari M.Com. (Prof. Commerce College Sangali) 21Yrs.		Mr. Udaykumar Joshi M.Com. (Councilor Member BOI Kolhapur) 26Yrs.	
23	25/10/2025	Govt. scheme: National Horticulture Mission (NHM)	Flagship Programs of Dept. of animal husbandry, GOI and of respective state	Flagship Programs of Dept. of Fisheries, GOI and of respective state	National food Security Mission (NFSM)
		Mr. Akshay Powar, ATMA Officer And SMART Project Officer	Dr. S.V. Gawade (M.Sc. Animal Husbandary) 14Yrs.	Dr. S.V. Gawade (M.Sc. Animal Husbandary) 14Yrs.	Mr. Abhijit Gadade TAO Hatkanangle

24	26/10/2025	work with Line department: How to work effectively with ATMA and to organize farm schools-PD ATMA	Source of Credit & Subsidy: - Rural credit/funds - Crop Insurance access of subsidies scheme – Bankers/ NABARD	IT Enabled Agricultural Extension advisory services Visit to KCC	IT Enabled Agricultural Extension Advisory Services Introduction of mobile App/e-tablet)
		Mr. H.S. Hawale. (Rameti Kolhapur Asst. Principal.)	Mr. Ashutosh Jadhav DDM Nabard.	Mr. Yogesh Patil (Nodal Officer) Exp-5Yrs	Mr Ajitsinh A Patil. B.E Computer Eng. 7Yrs
25	27/10/2025	Homework, Assignment, Reading and Personal Work			
26	28/10/2025	EXPOSURE VISIT			
27	29/10/2025	EXPOSURE VISIT			
28	30/10/2025	EXPOSURE VISIT			
29	31/10/2025	HANDS ON JOB			
30	01/11/2025	HANDS ON JOB			
31	02/11/2025	HANDS ON JOB			
32	03/11/2025	Homework, Assignment, Reading and Personal Work			
33	04/11/2025	Preparation of business plan based on the data / information collected during market survey / Internship Mrs Sayali B Patil. MBA 5Yrs			
34	05/11/2025	Project outline and financial analysis tools – lecture cum case study / case exercises Miss. Supriya Chavan MBA. (Consultant, Associates) 4Yrs			
35	06/11/2025	Translating business plan in to Detailed Project Reports (DPR's) Mrs Sayali B Patil. MBA 5Yrs			
36	07/11/2025	Finalizing Detailed Project reports (DPR's) Mr. Pravin Patil. (C.A.) (Consultant, Associates) 5Yrs.			
37	08/11/2025	Finalizing Detailed Project reports (DPRs) Mr. Swapnil Rajhaunce. (C.A.) (Consultant, Associates) 5Yrs.			
38	09/11/2025	Finalizing Detailed Project reports (DPRs) Mr. Pravin Patil (C.A.) (Consultant, Associates) 5Yrs.			

39	10/11/2025	Homework, Assignment, Reading and Personal Work
40	11/11/2025	Finalizing Detailed Project reports (DPRs) Mrs. Veena Chavan. (Project Consultant) KVK Kanerimath 6Yrs.
41	12/11/2025	Finalizing Detailed Project reports (DPRs) Mr. Sharad Doijad M.Com. (Consultant, Associates) 7Yrs.
42	13/11/2025	Finalizing Detailed Project reports (DPRs) Mrs. Veena Chavan. (Project Consultant) KVK Kanerimath 6Yrs.
43	14/11/2025	Finalizing Detailed Project Reports (DPRs) and get feedback from MANAGE Mr. Sharad Doijad M.Com. (Consultant, Associates) 7Yrs.
44	15/11/2025	Presentation of DPR and submission to respective bankers Miss. Supriya Chavan MBA. (Consultant, Associates) 4Yrs
45	16/11/2025	Valedictory Program and Distribution of Certificate Mr. Yogesh Patil (Nodal Officer) Mr. Shrikant T Patil (Programme Co-Ordinator) Mr. Rajaram Patil M.Sc. Agri. (Patanjali Area Manager MH) Mr. Shailesh Shinde. (M. Tech agri. Eng.) Successful Agripreneur (Cattle feed Unit).



Mr. Y. V. Patil.
Nodal Officer.

