

**TRAINING PROGRAMME UNDER
AGRICLINICS & AGRIBUSINESS CENTRES SCHEME
NTI-Krishi Vigyan Kendra, Baramati, Dist. – Pune, (M.S.)**

Duration:- 30/9/2025 to 16/11/2025

DETAILS OF DAY TO DAY SESSION UNDER AGRI-CLINICS & AGRIBUSINESS CENTERS (AC&ABC) SCHEME

Day & Date	Session I 9.30 – 11.00	Session II 11.30 – 1.00	Session III 2.00 -3.30	Session IV 4.00 – 5.30
01 30/9/2025	- Registration - Inauguration - Video on Agripreneur Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-6 Yrs	Induction and Orientation - AC&ABC Scheme & Use of www.agriclinics.net - MANAGE activities, GoI Scheme Overview Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-6 Yrs	Agro-ecological zone in India: - Introduction of Agro-ecological zone in India - Zone-wise group discussion on major crops and practices Mr.M.A.Jadhav (Farm Manager) Msc Agri,Exp-07 Yrs	ICT: - MS-WORD - Internet access Mr.P.P.Pote (Prog. Assistant) MCA,Exp-10 Yrs
02 01/10/2025	Interpersonal Relation - Introduction to Interpersonal Relations - Analysis Relations of different ego states - Analysis of Transactions - Analysis of Life position Mr.Sunil Shete, Bsc PGDM,MBA Exp-10 Yrs	Leadership: - Introduction to Leadership - Leadership Power - Leadership Styles - Leadership in Administration Mr. Shashank Mohite, MBA (Corporate Trainer) Exp-15 Yrs	Communication: - Introduction to Communication - Flow of Communication, Listening - Barriers of Communication & How to overcome barriers of communication Mr.Suresh Umap-Bcom,MBA,MSW (Corporate Trainer) Exp-15 Yrs	ICT: - MS-WORD - Internet access Mr.P.P.Pote (Prog. Assistant) MCA,Exp-10 Yrs
03 02/10/2025	Stress Management: - Introduction to Stress - Causes of Stress - Impact & Management of Stress Prof Reshma Shinde,MBA Exp-3 Yrs	Group Dynamics: - Importance of groups in organization and Team Interactions in group - Team Building - Decision Taking - Interaction with the Team,how to build a good team Prof. M.S.Pisal ,MBA Exp-5 Yrs	Marketing and Hazard/Risk Management: - Introduction to Risk & Conflict, Causes of Conflict in various enterprises, - Managing Risk & Conflict Mr.Rajendra Fukane ,MBA (Corporate Trainer) Exp-15 Yrs	TimeManagement: - Time as a Resource - Identify Important Time Wasters - Individual Time Management Styles - Techniques for better management Mr.Sunil Shete, Bsc PGDM,MBA Exp-10 Yrs

04 03/10/2025	Small enterprise Management • Small Enterprise Management • SWOT Analysis Book keeping process Mr.Nitin Bendre,MSW Entrepreneur Exp-10 Yrs	Personal value and Ethics • Ethics in Business Mr.Suresh Umap- Bcom,MBA,MSW (Corporate Trainer) Exp-15 Yrs	Planning in Extension: • Preparation and operationalization of Strategic Research Extension Plan (SREP) Mr.S.S.Godase,Msc Agri SMS(Agri Extn) Exp-13 Yrs	Writing Skills: • Writing,reading and Oral communication Skill • News Papers/agriculture Magazines Mr.S.S.Godase,Msc Agri SMS(Agri Extn) Exp-13 Yrs
05 04/10/2025	Interaction with successful Agri-preneurs (4) different sectors-reflecting on their success Mr.Prajwal Saste,Mr.Sourabh Pawar,Mr.Rangrao Ejagar,Mr.Sachin Saste			
06 05/10/2025	Sunday -1 Homework, Assignments, Readings and Personal Work			
07 06/10/2025	Design strategy: • Design thinking for business strategy and entrepreneurship Mr.S.S.Godase,Msc Agri SMS(Extn) Exp-13 Yrs	Challenges in business: • Enterprise Development Challenges and mitigation strategic Prof Reshma Shinde,MBA Exp-3 Yrs	Introduction of Entrepreneurship: • Basics of Social/Inclusive Entrepreneurship • (Case Studies) Mr.Suresh Umap- Bcom,MBA (Corporate Trainer) Exp-15 Yrs	Introduction to rule/regulation: • Acts, Rules and Regulations related to Agricultural • GST, Income Tax Return • Agriculture Land Revenue Records Prof. Pratibha More (Corporate Trainer) Bsc Ag, MBA Exp-10 Yrs
08 07/10/2025	Soils: • Soil types and their management • Soil sampling • Soil and Water Testing Advisory Dr.V.M.Bhoite,Ph.D SMS (Sol Science),Exp-14 Yrs	Package of Practices: • Major Crops (agriculture) of the area and Post-harvest Technology Mr.S.V.Karanje,MSc Ag SMS(Agrocomy) Exp-13 Yrs	Horticulture • Package of practices of major Vegetables, Fruits,Flowers, Cash crops, Medicinal and Aromatic crops of the area Mr.Y.L.Jagdale,Msc Ag Exp-10 Yrs	Bi-product Value addition & Management: • Fruit • Spices • Dairy Mr.Y.L.Jagdale,Msc Ag Exp-10 Yrs Dr.R.S.Jadhav,Mvsc SMS (Vet Sci) Exp-16 Yrs

09 08/10/2025	Pest Management: • Important Pests of Major Crops –Causes, Symptoms and Control measures • Integrated Pest Management (IPM) • Methods of Pesticide application • Identification of useful and harmful insects Dr.M.D.Joshi,Ph.D SMS (Plant Protection) Exp-9 Yrs	Disease Management: • Important diseases of Major Crops – Causes, Symptoms and Control measures • Integrated disease Management(IDM) Methods of seed treatments and application of fungicides Mr.Sanjay Kadam Consultant ,Msc Agri Exp-10 Yrs	Weeds Management • Types of weeds • Identification and management of weeds (including chemical,biological and mechanical control) Mr.M.A.Jadhav (Farm Manager) Msc Agri,Exp-07 Yrs	License procedure and act: • Seed act • Insecticide act • Fertilizer Act • Bio-Input certification Mr.Kalyan Patil (Consultant) Msc Agri Exp-15 Yrs
10 09/10/2025	Seed: • Seed Producing Companies-technical Head Mr.P.P.Gawade,Bsc AgExp-7 Yrs	Bio-Input production and management • Bio Agri Inputs Company- Technical Head Mr.Alpesh Wagh Production Manager, Bsc Ag Exp-9 Yrs	ChemicalInput • Input Retail Stores— Coromandel (anyone) Mr.Rajendra Fukane ,MBA (Corporate Trainer) Exp-15 Yrs	Agri-Marketing • Millet Marketing • Organic produce Marketing Prof Priyanka Bhosale,MBA Exp-3 Yrs
11 10/10/2025	Livestock Entrepreneurship • Animal health & Artificial Insemination • Package of practices of Animal Husbandry Enterprises Dairy, Goat,sheep &piggery Dr.R.S.Jadhav,Mvsc SMS (Vet Sci) Exp-16 Yrs	Poultry: • Types of poultry • Management practices (inputs management) • Feed&Fodder • Medicine and vaccination Dr Sachin Lawand,Mvsc Exp-13 Yrs	Sericulture: • Complement package of practices on Sericulture • Introduction to Project proposal Mr.Mohan Bhosale,MA Exp-16 Yrs	Apiculture –BeeKeeping • Complement package of practices on Apiculture • Introduction to Project proposal Mr.Prashant Gawade,Incharge,Apiary Bsc Biotech Exp-9 Yrs
12 11/10/2025	Farm-Mechanization: • Farm Implements and Equipment's, • Repairing&Maintenance of Farm Implements • Custom Hiring Centre	Micro-Irrigation: • Types of irrigation in agriculture • Micro-Irrigation System in agriculture • Hydroponic Mr.Ganesh Ghorpade, Bsc Ag	Plasticulture • Polyhouse/shadenet/tunnel net • Mulching /types of mulching • Water harvesting structures (Use of polypropylene material)	Fishery &Aquaculture: • Basics of fishery Shrimp farming • Feeds&Medicine Mr.C.D.Date.,Bsc Ag Exp-7Yrs

	Solar-based agri-entrepreneurship Mr.M.A.Jadhav (Farm Manager) Msc Agri,Exp-07 Yrs	Agronomist-5 Yrs	Mr.Sunil Khule,Bsc Ag MBA Project Manager-Malshej Agrotech Exp-6 Yrs	
13 12/10/2025	Sunday -2 Homework, Assignments, Readings and Personal Work			
14 13/10/2025	Agri-tourism & Entrepreneurship - Agri-tourism - Eco-tourism Mr.Anand Darweshi, Bsc Ag Exp-9 Yrs	Warehouses Management Warehouses functions and management Mr.M.A.Jadhav (Farm Manager) Msc Agri,Exp-07 Yrs	Contract Farming: Complete package of practices for contract farming Mr.T.J.Jadhav,Bsc Ag,MBA Exp-6 Yrs	Agri-Journalism - Printing,Digital,SocialMedia - Project proposal on Mushroom Farming Mr.S.S.Godase,Msc Agri SMS(Extn) Exp-13 Yrs
15 14/10/2025	Project Identification: - Resources Analysis and Counselling - Project identification, profile preparation Presentations Mr.Yogesh Patil,MBA Exp-13 Yrs	Project Identification: - Resources Analysis and Counselling - Project identification, Profile Preparation Presentations and Counselling Mr.Rajendra Fukane Bsc,MBA (Corporate Trainer) Exp-15 Yrs	Tools & Technique: - Briefing on tools and techniques of market survey - Briefing on Check list for data collection - Dos and Don'ts during hands-on-experience Mr.Suresh Umap-Bcom,MBA,MSW (Corporate Trainer) Exp-15 Yrs	Tools & Technique: - Briefing on tools and techniques of market survey - Briefing on Check list for data collection - Dos and Don'ts during hands-on-experience Mr.Suresh Umap- Bcom,MBA,MSW (Corporate Trainer) Exp-15 Yrs
16 15/10/2025	Exposure to DAC&FW flagship scheme implemented at district level(Soil Health Card, Crop Insurance, RKVY, Seed Bank and all etc.) with Stat Agriculture and Allied department. Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-6 Yrs			
17 16/10/2025	Exposure to DAC&FW flagship scheme implemented at district level (Soil Health Card, Crop Insurance, RKVY, Seed Bank and all etc.) With Stat Agriculture and Allied department. Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-6 Yrs			
18 17/10/2025	Market Survey—Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation Business plan			
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20 19/10/2025	Sunday -3 Homework, Assignments, Readings and Personal Work			

21 20/10/25	Market Survey—Business / Activity Overview (Collecting data from secondary sources of information to find out scope for the proposed Business Activity and essential information for preparation Business plan)			
21/10/2025 to 23/10/2025-Diwali Festival Holidays				
22 24/10/2025	Account & Finance Ledger & book keeping Mr.C.H.Patil,M.com Exp-12 Yrs	Marketing & Product Development - Digital marketing - Method demonstration - Result Demonstration Mr.Rajendra Fukane Bsc,MBA (Corporate Trainer) Exp-15 Yrs	Bank Volunteer: Banking facilitators a“Business and Extension opportunity" for Agripreneur Mr.Yogesh Patil,MBA Exp-13 Yrs	Grievances redressal mechanism in Banks,RTI,etc Mr.Yogesh Patil,MBA Exp-13 Yrs
23 25/10/2025	Govt. Scheme: National Horticulture Mission (NHM) Mr.P.Shinde,Msc Ag Agril .officer Exp-16 Yrs	Flagship programs of Dept.of Animal Husbandry,GoI. And of respective State Dr.R.S.Jadhav,Mvsc SMS (Vet Sci) Exp-16 Yrs	Flagship programs of Dept.of Fisheries, GoI and of respective State Mr.C.D.Date.,Bsc Ag Exp-7Yrs	National Food Security Mission (NFSM) Mr.S.Nanaware,Msc Ag Exp-4 Yrs
24 26/10/2025	Sunday -4 Homework, Assignments, Readings and Personal Work			
25 27/10/2025	WorkwithLinedepartment: How to workeffectively with ATMAandtoorganizeFarm Schools-PDATMA Mr.P.Shinde,Msc Ag Agril .officer Exp-16 Yrs	SourceofCredit&Subsidy: - RuralCredit/funds - CropInsuranceAccesso fsubsidiescheme— Bankers/NABARD Mr.Yogesh Patil,MBA Exp-13 Yrs	ITEnabledAgricul turalExtensionAdviser Services VisittoKCC Mr.P.P.Pote (Prog. Assistant) MCA,Exp-10 Yrs	ITEnabledAgriculturalExtens ionAdvisoryServices IntroductionofMobileApp/e-tablet) Mr.S.Kalbhor (Comp. Programmer) MCA,Exp-10 Yrs
26 28/10/2025	Exposure Visit To KCC		ExposureVisittoRadiostation/TelevisionCentre	
27 29/10/2025	Exposure Visit to KVK		Exposure Visit to ICAR Institute (nearby if any)	
28 30/10/2025	Exposure Visit to State Department of Agriculture		Exposure Visit to Department of Animal Husbandry & fishery	
29 31/10/2025	Hands on experience / Internship with respective Agri-business Companies/established agripreneur-Interaction with the promoter & understanding each process thoroughly & record the observations-see clarifications-amend the business plan accordingly.			

30 01/11/2025	Hands on experience / Internship with respective Agri-business Companies/established agripreneur-Interaction with the promoter & understanding each process thoroughly & record the observations-see clarifications-amend the business plan accordingly.
31 02/11/2025	Sunday -5 Homework, Assignments, Readings and Personal Work
32 03/11/2025	Hands on experience / Internship with respective Agri-business Companies/established agripreneur-Interaction with the promoter & understanding each process thoroughly & record the observations-see clarifications-amend the business plan accordingly.
33 04/11/2025	Preparation of business plan based on the data/ information collected during Market Survey/ internship Mr.Yogesh Patil,MBA Exp-13 Yrs
34 05/11/2025	Project outline and financial analysis tools-lecture cum case study/ case exercise Mr.Arun Kadam,Mcom Exp-11 Yrs
35 06/11/2025	Translating Business Plan in to Detailed Project Report (DPRs) Mr.Yogesh Patil,MBA Exp-13 Yrs

36 07/11/2025	Finalizing Detailed Project Reports (DPRs) Mr.Pandit Gawade ,Msc Ag Retired Bank officer-22 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp-13 Yrs
37 08/11/2025	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp-13 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.Pandit Gawade ,Msc Ag Retired Bank officer-22 Yrs
38 09/11/2025	Sunday-6 Homework, Assignments, Readings and Personal Work	
39 10/11/2025	Finalizing Detailed Project Reports (DPRs) Mr.Pandit Gawade ,Msc Ag Retired Bank officer-22 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp-13 Yrs
40 11/11/2025	Finalizing Detailed Project Reports (DPRs) Mr.Yogesh Patil,MBA Exp-13 Yrs	Finalizing Detailed Project Reports (DPRs) Mr.Pandit Gawade ,Msc Ag Retired Bank officer-22 Yrs

41 12/11/2025	Finalizing Detailed Project Reports (DPRs) Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-6 Yrs	Finalizing Detailed Project Reports (DPRs) Mr. Yogesh Patil,MBA Exp-13 Yrs
42 13/11/2025	Finalizing Detailed Project Reports (DPRs) and forwarding to MANAGE Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-6 Yrs	
43 14/11/2025	Finalizing Detailed Project Reports (DPRs) and gets Feedback from MANAGE Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM ,Exp-6 Yrs	
44 15/11/2025	Presentation of DPR and Submission to respective Bankers & Uploading on JanSamarth portal Mr.G.B.Shinde (Training Co.) Bsc Agri, PGDAEM, Exp-6 Yrs	
45 16/11/2025	Valedictory Program and distribution of Certificate Dr.M.D.Joshi, Dr.D.A.Shinde, Mr.S.S.Godse, Mr.G.B.Shinde & All the Candidates	


Nodal Officer
AC & ABC Training Center
KVK Baramati, Dist. Pune